Valley Collaborative Board of Directors Meeting 11 Executive Park Drive, North Billerica, Massachusetts Thursday, November 17, 2022 • 10:00 a.m. Agenda

Action Required

- I. Approval of Minutes
 - a. Board of Directors Meeting, General Session Meeting Minutes: October 20, 2022
- II. Financial Update
 - b. FY'23 Update
 - c. FY'22 Audit Daniel E. Schaffner, CPA, Fritz DeGuglielmo LLC
- III. December 8, 2022 Board Meeting Date Conflict

No Action Required

- IV. Valley TECCA Pilot Partnership
- V. Valley Collaborative Facilities Update
- VI. Communications



Central Administration

25 Linnell Circle, Billerica MA 01821 | Tel: (978) 528-7826 | www.valleycollaborative.org

MEMORANDUM

To: Valley Collaborative Board of Directors From: Dr. Chris A. Scott, Executive Director

Date: November 17, 2022 Re: Approval of Minutes

Attached please find the following minutes:

a. Board of Directors General Session Meeting Minutes: October 20, 2022

Required Action:

Vote to approve the minutes:

a. Board of Directors General Session Meeting Minutes: October 20, 2022

Attachments:

Board of Directors General Session Meeting Minutes: October 20, 2022

Valley Collaborative Board of Directors General Session Meeting Minutes October 20, 2022 10:07 a.m. – 10:34 a.m. 25 Linnell Circle, Billerica, MA

Board Members Present: Mr. Timothy Piwowar, Mr. Brad Morgan, Dr. Laura Chesson, Dr. Jay Lang, Dr. Denise Pigeon, Ms. Brenda Theriault-Regan, Mr. Steven Stone

Board Members Absent: Dr. Michael Flanagan, Dr. Christopher Chew

Collaborative Representatives Present: Dr. Chris Scott, Executive Director; Mr. James George, Business Manager/Accountant; Members of the Collaborative Senior Leadership Team

Also Present: Thomas Lent, Barrow Weatherhead Lent LLP

Call to Order: Mr. Timothy Piwowar, Chairman, convened the Collaborative Board Meeting at 10:07 a.m.

Mr. Piwowar and Dr. Chris Scott welcomed all in attendance.

Making a Difference Awards

Dr. Scott and the Collaborative Leadership Team introduced the Students, Staff and Adults of the month from the Collaborative Schools and Programs. The Board acknowledged their achievements.

Approval of Minutes

Mr. Timothy Piwowar requested the Board to review the meeting minutes made available for review and asked for a motion relating to the minutes.

On a motion made by Mr. Steven Stone and seconded by Dr. Denise Pigeon, a quorum of voters being present, it was voted:

VOTED: To approve the General Session Meeting Minutes for the Board of Directors dated September 15, 2022.

The vote was 7-0. Yes: Mr. Timothy Piwowar, Mr. Brad Morgan, Dr. Laura Chesson, Dr. Denise Pigeon, Ms. Brenda Theriault-Regan. and Mr. Steven Stone

Financial Update

Executive Director's Report

Dr. Scott directed the Board to the financial update memo contained within the Board meeting materials. Dr. Scott reviewed the revenues, expenses, budget and enrollment, including the balance and income statements as of the first quarter of Fiscal Year 2023. While she noted the Collaborative enrollment and revenue were up, as compared to recent prior School Years, she noted that expenses due to inflation, payroll and benefit costs had substantially increased. The Collaborative closed the first quarter with an operating deficit of approximately \$703,000. She did expect that figure to be addressed at both the November 2022 meeting at which the budget would be reviewed and reconsidered as well as the natural progression of the School Year with enrollment and revenue numbers. The Board discussed. She further advised the Board that the annual audit and review had commenced with Fritz DeGuglielmo, LLC anticipating the results to be presented at the November 2022 meeting.

Treasurer's Report/Contract

Ms. Heidi Kriger, the Collaborative Treasurer, was not able to attend the meeting but had provided the Board with her written summary report, copies of which were contained within the Board materials, that covered fiscal statements through September 2022. The Board also reviewed the OPEB Trust financial information and balances and PARS statements, which did reflect a significant loss due to market changes. There was no further discussion.

On a motion made by Dr. Denise Pigeon and seconded by Mr. Steven Stone, a quorum of voters being present, it was voted:

VOTED: That the Board of Directors accepts the report of the Collaborative Treasurer, as presented at this meeting, and requests that a copy of the report be maintained at the Collaborative

The vote was 7-0. Yes: Mr. Timothy Piwowar, Mr. Brad Morgan, Dr. Laura Chesson, Dr. Denise Pigeon, Ms. Brenda Theriault-Regan. and Mr. Steven Stone

Valley Collaborative Facilities Update

Dr. Scott presented the Board with a summary of the numerous facility improvements made at the Collaborative, which were also summarized within a memo contained in the Board materials. Dr. Scott highlighted ongoing issues with the elevator located at 40 Linnell Circle, which may require further review as the manufacturer and insurance companies evaluate. The Board discussed. Dr. Scott provided the Board with an update regarding the new window installation at the Tyngsborough site and progress with the Adult Services program location at 11 Executive Drive in North Billerica. There was no further discussion.

Communications

Dr. Scott directed the Board to the communications contained within the Board materials, There was no further discussion.

On a motion made by Mr. Steven Stone and seconded by Ms. Brenda Theriault-Regan, a quorum of voters being present, it was voted:

VOTED: To adjourn the Board meeting.

The vote was 7-0. Yes: Mr. Timothy Piwowar, Mr. Brad Morgan, Dr. Laura Chesson, Dr. Denise Pigeon, Ms. Brenda Theriault-Regan. and Mr. Steven Stone

Mr. Timothy Piwowar adjourned the Collaborative Board Meeting at 10:34 a.m.

LIST OF DOCUMENTS USED, DISTRIBUTED AND REVIEWED AT THIS MEETING:

• School Year 2022-2023 Electronic Board Binder Board Meeting, October 20, 2022

Respectfully Submitted,	
Mr. Timothy Piwowar, Chairman Dated:	



Central Administration

25 Linnell Circle, Billerica MA 01821 | Tel: (978) 528-7826 | www.valleycollaborative.org

MEMORANDUM

To: Valley Collaborative Board of Directors From: Dr. Chris A. Scott, Executive Director

Mr. James George, Accountant/Business Manager

Date: November 17, 2022

Re: FY' 23 Budget Amendment Presentation

Valley's first four months (68 of 210 days – 32.3%) for FY'23 closed with operating income of \$55,892. Breakeven is typical this time of year as many of our expenses come at the beginning of the year and our revenue increases as the year progresses. Our revenue is on target for the amended budget this year in total. Expenses are in line with our amended budget as well as we have spent 33.5% of our amended budget. Due to changes in expenses due to increased salaries and overall inflation, we are requesting to amend the budget for FY '23 based on our current projections for the year. The amended budget includes the following changes:

- Service revenue was increased to \$17.4 million to bring it in line with our current enrollment.
- Adult service revenue increased by approximately \$700K as our state revenue continues to be strong.
- Increase in other revenue by \$200,000. This increase is from our small business revenue.
- Salaries increased by approximately \$900K due to increase in salaries and additional staff to support our students and adult programs.
- Operating expenses increased by approximately \$300K due to inflationary increases as well as additional costs to open 11 Executive Park Drive.
- Capital expenses increased by \$50K due to an increase in our technology budget.

Required Action:

Vote

Attachments:

Balance Sheet Income Statement 10.31.22 Proposed Amendment to FY'23 Budget



VALLEY COLLABORATIVE

FY2023 BUDGET SUMMARY

Proposed Amendment

COLLABORATIVE	FY2	.021	FY2022		FY2023		Amendment
REVENUES	<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Actual</u>	Original Budget		<u>Request</u>
Services	15,841,829	16,133,113	17,268,440	16,465,146	17,200,000		17,400,000
State contracts	2,100,000	2,702,043	2,521,300	3,507,520	3,100,000		3,800,000
Other	200,000	414,507	300,800	1,024,147	400,000		600,000
Interest	20,000	1,950	29,000	3,424	1,000		1,000
Total Revenues	\$ 18,161,829	\$ 19,251,613	\$ 20,119,540	21,000,237	\$ 20,701,000		\$ 21,801,000
EXPENSES							
Salaries	11,619,363	11,559,371	13,181,932	13,875,948	13,960,150		14,856,194
Operating Expenses	5,595,412	5,489,251	5,971,980	5,873,491	5,650,756		5,946,565
Total Expenses	\$ 17,214,775	\$ 17,048,622	\$ 19,153,912	19,749,439	\$ 19,610,906		\$ 20,802,759
Revenues over/(under) Expenses	947,054	2,202,991	965,628	1,250,798	1,090,094		998,241
NON-OPERATING	075 000	044.074	705.000		202.000		000.000
Capital Board Capital Reserve	675,000	241,871	725,000 -	-	830,000		880,000 -
BUDGETED SURPLUS/(SHORTFALL)	\$ 272,054	\$ 1,961,120	\$ 240,628	\$ 1,250,798	\$ 260,094		\$ 118,241

Interim Statement of Revenues, Expenses and Changes in Net Assets For the Period Ending October 31, 2022 68 of 210 (32.3%) School Days

U	NAUDITED
	AMENDED BUDGET ACTUAL
REVENUES	
Services	\$ 17,400,000 \$ 5,394,657
State Contracts	3,800,000 1,380,754
Other	600,000 242,428
Interest	1,000 8,485
Total Revenues	21,801,000 7,026,324 32.23%
EXPENSES	
Salaries	14,856,194 4,722,322
Employee Benefits	2,734,215 846,112
Operating Expenses	2,131,400 1,014,727
Leases & Rentals	329,950 136,938
Depreciation	751,000 250,333
Total Expenses	20,802,759 6,970,432 33.5%
Change in Net Assets - Operating	<u>\$ 998,241</u> <u>\$ 55,892</u>
Non Operating Activities	
Return to Member Districts	-
Non-Operating Expenses (1)	(880,000) (590,377)
Change in Net Assets	\$ 118,241 \$ (534,485)
Change in Net Assets	\$ 118,241 \$ (534,485)

Substantially all disclosures and the Statement of Cash Flows required by GAAP are omitted. No assurance is provided on these financial statements.

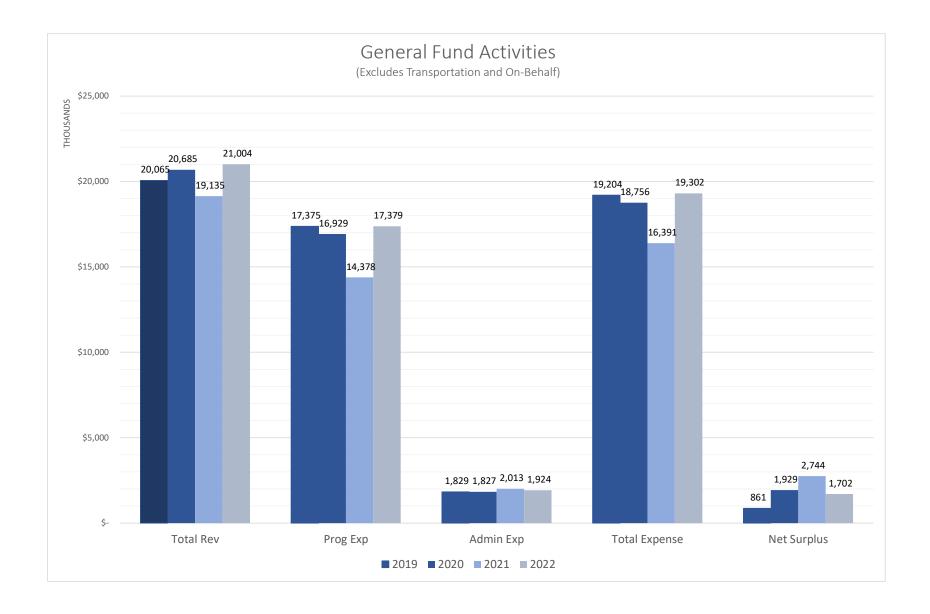
Interim Statement of Net Assets For the Period Ended October 31, 2022

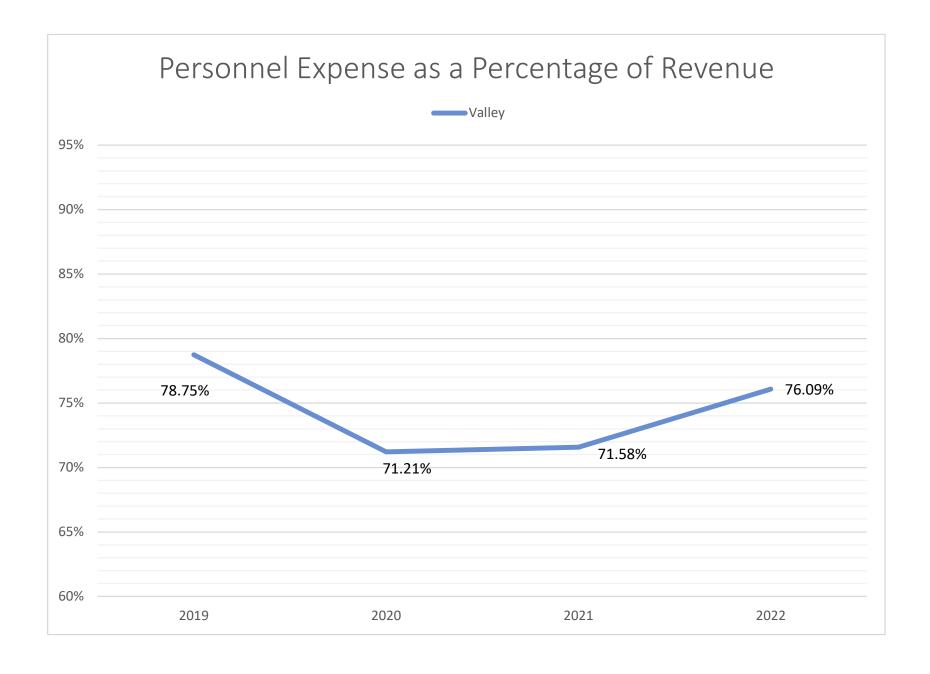
UNAUDITED							
ASSETS							
Current Assets							
Cash and Cash Equivalents	\$	4,607,114					
Restricted Investments - OPEB		5,215,566					
Accounts Receivable, Net		3,465,689					
Prepaid Expenses and Other Assets		83,310					
Cash Held for Member Districts		12 271 (70					
Total Current Assets		13,371,679					
Non-Current Assets							
Land & Building		5,177,396					
Furniture, Equipment, and Leasehold							
Improvements,							
Net of Depreciation		2,064,017					
Construction in Progress							
Total Non-Current Assets		7,241,413					
TOTAL ASSETS	\$	20,613,092					
TOTAL ASSETS LIABILITIES AND NET ASS		20,613,092					
LIABILITIES AND NET ASS		20,613,092					
LIABILITIES AND NET ASS							
LIABILITIES AND NET ASS	SETS	1,834,390					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities	SETS						
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities	SETS	1,834,390					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement)	SETS	1,834,390 2,516,129					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement) Total Current Liabilities Total Liabilities	SETS	1,834,390 2,516,129 - 4,350,519					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement) Total Current Liabilities Total Liabilities Net Assets	SETS	1,834,390 2,516,129 					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement) Total Current Liabilities Total Liabilities Net Assets Operating - Unrestricted	SETS	1,834,390 2,516,129 - 4,350,519 4,350,519					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement) Total Current Liabilities Total Liabilities Net Assets Operating - Unrestricted Restricted - Student Activities	SETS	1,834,390 2,516,129 - 4,350,519 4,350,519 4,182,462 21,951					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement) Total Current Liabilities Total Liabilities Net Assets Operating - Unrestricted Restricted - Student Activities Reserved - OPEB Trust	SETS	1,834,390 2,516,129 - 4,350,519 4,350,519 4,182,462 21,951 2,726,370					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement) Total Current Liabilities Total Liabilities Net Assets Operating - Unrestricted Restricted - Student Activities	SETS	1,834,390 2,516,129 - 4,350,519 4,350,519 4,182,462 21,951					
LIABILITIES AND NET ASS Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement) Total Current Liabilities Total Liabilities Net Assets Operating - Unrestricted Restricted - Student Activities Reserved - OPEB Trust Reserved - Capital	SETS	1,834,390 2,516,129 4,350,519 4,350,519 4,182,462 21,951 2,726,370 1,500,000					
Current Liabilities Accounts Payable and Accrued Liabilities Other Liabilities Member District Accounts (Settlement) Total Current Liabilities Total Liabilities Net Assets Operating - Unrestricted Restricted - Student Activities Reserved - OPEB Trust Reserved - Capital Invested in Capital Assets, Net of Related Debt	SETS	1,834,390 2,516,129 4,350,519 4,350,519 4,182,462 21,951 2,726,370 1,500,000 7,831,790					

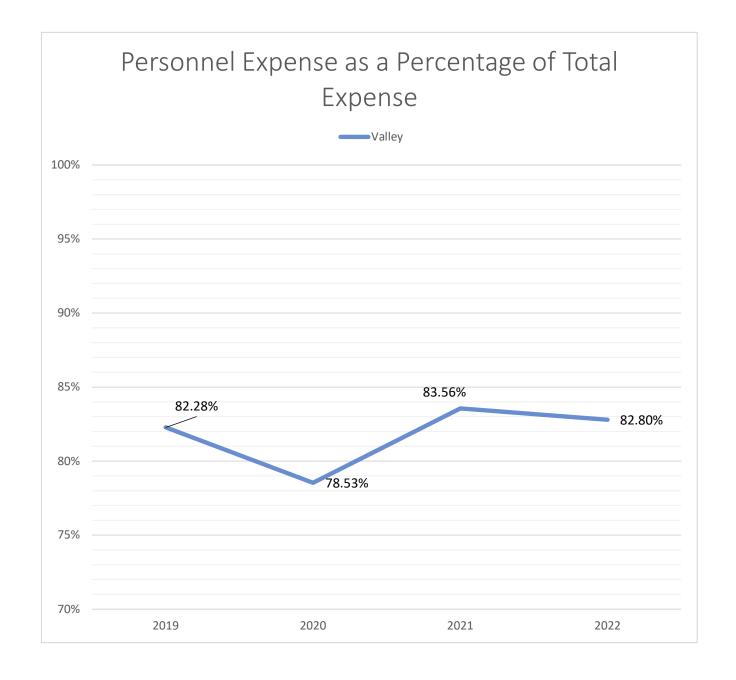
Substantially all disclosures and the Statement of Cash Flows required by GAAP are omitted. No assurance is provided on these financial statements.

Summary of Financial Activity

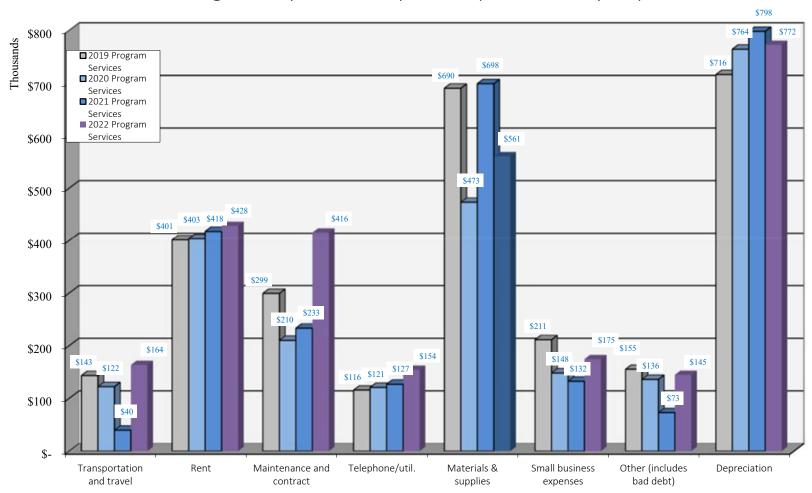
For the year ended June 30, 2022







Program Expense Comparison (Excludes Payroll)



Derived from audited financial statements for discussion purposes only.

November 17, 2022

To the Board of Directors of Valley Collaborative 40 Linnell Circle Billerica, Massachusetts 01821

We have audited the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Valley Collaborative for the year ended June 30, 2022. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated August 11, 2022. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Valley Collaborative are described in Note A to the financial statements. The Collaborative fully implemented the requirements of GASB 87 during fiscal year 2022, which impacts recording and reporting of Collaborative leases. We noted no transactions entered into by the Collaborative during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management's estimate of depreciation expense is based on guidelines established by the Commonwealth of Massachusetts for contracting purposes. Management's estimate of the post-employment health benefit obligation is based on an actuarial valuation, which included actuarial assumptions of returns on investments, inflation, and annual compensation increase rates. Management's estimate of pension on-behalf payments is based on audited plan financial statements issued by the retirement systems. Management's calculation of lease assets, liabilities, amortization and interest based on actual lease payments and a discount rate of the Collaborative's implicit borrowing rate. We evaluated the key factors and assumptions used to develop the estimates in determining that it is reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated November 17, 2022.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to Valley Collaborative's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as Valley Collaborative's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

We applied certain limited procedures to management's discussion and analysis, budgetary comparison information, OPEB Plan – Required Supplementary Information and pension schedules, which are required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

Other Information in Documents Containing Audited Financial Statements

The Collaborative is required to file a Uniform Financial Report (UFR) annually with the Commonwealth of Massachusetts. The UFR includes the audited financial statements. We were requested to assist in completing and reconciling the supplementary schedules to the underlying accounting records used to prepare the financial statements. We also reviewed the supplementary schedules after completion, which was part of our original engagement with the Collaborative.

Restriction on Use

This information is intended solely for the use of the Board of Directors and management of Valley Collaborative and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

Fritz DeGuglielmo LLC

Financial Statements

For the Year Ended June 30, 2022

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For the Year Ended June 30, 2022

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Valley Collaborative Billerica, Massachusetts

Report on the Financial Statements

Opinions

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Valley Collaborative, a collaborative organized under the Laws of the Commonwealth of Massachusetts, as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise Valley Collaborative's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of Valley Collaborative, as of June 30, 2022, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Valley Collaborative and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Change in Accounting Principal

As discussed in Note A to the financial statements, in fiscal 2022, the Consortium fully implemented Governmental Accounting Standards Board Statement No. 87, *Leases*. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Valley Collaborative's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial

likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Valley Collaborative's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Valley Collaborative's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, Schedule of Funding Progress – Other Postemployment Healthcare Benefits and pension schedules on pages 3-7 and 32-38 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated November 17, 2022, on our consideration of Valley Collaborative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Valley Collaborative's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Valley Collaborative's internal control over financial reporting and compliance.

Certified Public Accountants Newburyport, Massachusetts November 17, 2022

Management's Discussion and Analysis (unaudited)
June 30, 2022

Our discussion and analysis of Valley Collaborative's ("The Collaborative") financial performance provides an overview of the Collaborative's financial activities for the fiscal year ended June 30, 2022 with comparative information from the fiscal years ended June 30, 2021 and 2020. Please read it in conjunction with the financial statements that begin on page 8.

Overview of Financial Statements

This discussion and analysis is intended to serve as an introduction to the Collaborative's financial statements. The Collaborative's financial statements comprise three components: 1) government-wide financial statements; 2) fund financial statements; and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide Statements:

The government-wide financial statements report information about the Collaborative as a whole using accounting methods similar to those used by private sector companies.

- The **Statement of Net Position** presents information on all of the Collaborative's assets and liabilities with the difference between the two reported as net position. It is one way of measuring the Collaborative's financial health or position.
- The **Statement of Activities** presents information showing how the Collaborative's net position changed during the most recent fiscal year. All of the current year's revenues and expenses are accounted for in the Statement of Activities regardless of when cash is received or paid.

Over time, increases or decreases in the Collaborative's net position is an indicator of whether its financial position is improving or deteriorating. The reader will also need to consider other non-financial factors such as changes in economic conditions when evaluating the overall financial health of the Collaborative.

Fund Financial Statements:

Funds are accounting devices used to keep track of specific sources of funding and spending in particular categories: governmental funds, proprietary funds, and fiduciary funds. Presently, the Collaborative has only governmental and fiduciary funds.

- Governmental funds The Collaborative's basic services are included in governmental funds, which generally focus on: 1) how cash and other financial assets that can readily be converted to cash flow in and out, and 2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps to determine whether there are more or fewer financial resources that can be spent in the near future to finance the Collaborative's programs. Because this information does not encompass the additional long-term focus of the government-wide statements, additional information (reconciliation schedules) is provided following the governmental funds statements that explains the relationship (or differences) between these two types of financial statement presentations.
- **Fiduciary fund** Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Collaborative's own programs.

Notes to the Financial Statements:

The Notes to the Financial Statements provide additional information that is essential to a full understanding of the information provided in the Collaborative's financial statements.

Management's Discussion and Analysis (unaudited)
June 30, 2022

Required Supplementary Information:

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

Government-Wide Financial Highlights

Collaborative's Net Position:

ASSETS AND DEFERRED OUTFLOWS OF RESOURCES

	<u>2022</u>	<u>2021</u>	<u>2020</u>
Assets			
Current Assets	\$ 8,445,166	\$10,490,104	\$ 8,806,465
Non-current assets, net**	11,157,459	7,678,271	8,335,554
Total Assets	<u>19,602,625</u>	<u>18,168,375</u>	<u>17,142,019</u>
Deferred Outflows Related to OPEB	2,010,393	1,920,344	1,914,061
Total Assets and Deferred Outflows of Resources	\$ <u>21,613,018</u>	\$ <u>20,088,719</u>	\$ <u>19,056,080</u>
LIABILITIES, DEFERRED INFLOWS	OF RESOURCES	S AND NET POSI	TION
Liabilities			
Current Liabilities	\$ 2,043,673	\$ 3,703,018	\$ 2,280,119
Long Term Liabilities**	5,328,811	2,489,196	3,054,714
Total Liabilities	7,372,484	6,192,214	5,334,833
Deferred Inflows Related to OPEB	2,508,045	2,544,128	1,235,164
Net Position			
Unrestricted	\$ 3,005,486	\$ 2,153,213	\$ 2,630,102
Restricted – grants and contributions	23,891	20,893	20,427
Restricted – renovation project/capital reserve	1,500,000	1,500,000	1,500,000
Invested in right-of-use assets, net of liabilities	s**(32,683)	-	-
Invested in capital assets, net of related debt	7,235,795	7,678,271	<u>8,335,554</u>
Total Net Position	\$ <u>11,732,489</u>	\$ <u>11,352,377</u>	\$ <u>12,486,083</u>

During the fiscal year ended June 30, 2022, the Collaborative's overall net position increased by approximately \$381,000. Total net assets increased by approximately \$1,524,000 primarily as a result of implementing GASB Statement No. 87 during 2022 with a right-of-use lease asset of approximately \$3,921,000 net of approximately of \$1,641,000 of additional cash used to fund the OPEB trust account. The remaining difference was a decrease as a result of operations for the year. Total liabilities increased by approximately \$1,180,000 which was primarily result of implementing GASB Statement No. 87. The lease liability totaled approximately \$3,954,000. The remaining difference is a result of the utilization of approximately \$1,995,000 in member credits and change in the OPEB liability of approximately \$665,000. The Collaborative realized an increase in net position from operations, including depreciation on capital assets and other postemployment benefits expense, of approximately \$2,022,000, and a transfer to the OPEB trust account of approximately \$1,641,000.

During the fiscal year ended June 30, 2021, the Collaborative's overall net position decreased by approximately \$1,134,000. The Collaborative realized an increase in net position from operations, including depreciation on capital assets and other postemployment benefits expense, of approximately \$1,466,000, and returned credits to member districts of \$2,600,000.

Management's Discussion and Analysis (unaudited)
June 30, 2022

SUMMARY OF ACTIVITIES

	<u>2022</u>	<u>2021</u>	<u>2020</u>
Revenues/Gains*	\$21,050,749	\$19,256,330	\$20,776,911
Program Expenses/Losses*	17,879,061	15,035,772	16,010,430
Administrative Expenses/Losses*	1,941,085	2,017,101	1,842,248
Total Expense*	<u>19,820,146</u>	17,052,873	<u>17,852,678</u>
Change in net position, before increase in net retirement health benefit obligation and credits			
to member districts	1,230,603	2,203,457	2,924,233
Increase in net retirement health benefit obligation	(849,716)	(737,163)	(918,812)
Change in net position before credits to member			
districts	380,887	1,466,294	2,005,421
Credits to member districts		(2,600,000)	<u>(1,400,000)</u>
Change in Net Position**	\$ 380,887	(\$1,133,706)	\$ 605,421

^{*} Excludes Massachusetts Teachers' and State Employees' Retirement Systems "on-behalf" payments, credits to members, and other postemployment benefits funding and expense.

Revenues

In the fiscal year ended June 30, 2022, revenues, excluding Massachusetts Teachers' and State Employees' Retirement Systems "on-behalf' payments, increased by approximately \$1,769,000 (10%). In the fiscal year ended June 30, 2021, revenues, excluding Massachusetts Teachers' and State Employees' Retirement Systems "on-behalf' payments, decreased by approximately \$1,521,000 (8%). The changes within fiscal years are due primarily to changes in student enrollment in the respective years. Changes in fiscal year 2022 enrollment are primarily a result of the recovery from the impacts of the COVID-19 pandemic.

Operating Expenses

In the fiscal year ended June 30, 2022, operating expenses, excluding Massachusetts Teachers' and State Employees' Retirement Systems "on-behalf" payments, increased by approximately \$2,709,000, or 16%, compared to the fiscal year ended June 30, 2021. As a result of the reduction of the COVID-19 pandemic mandates, there were increases in expenses as a result of an increase in enrollment. Personnel costs increased by approximately \$2,606,000 in the fiscal year ended June 30, 2022 as a result for the increase in staffing needs and rehiring of previously laid-off employees. Materials, supplies and equipment costs decreased by approximately \$137,000, travel expense increased by approximately \$124,000, small business related expenses increased by \$42,000, and field trip expense increased by approximately \$68,000. Supplies decreased as a result of the need to be compliant with COVID-19 requirements in 2021 and the reduction of the mandates in 2022. Travel and field trips saw increases as a result of travel restrictions and various closures coming to an end. Small business expenses increase as a result of catering and students working in the field started getting back to pre-pandemic levels.

^{**} During 2022, the Collaborative implemented GASB No. 87 and as a result, made adjustments effective July 1, 2021 for right-of-use leased assets and liabilities. The information above includes information reported under GASB Statement No. 87 in the 2022 information only and does not adjust for lease assets or liabilities in prior presented years. In addition, the change in net position reflects the 2022 net change, not including the cumulative effect of implementing GASB Statement No. 87 of \$776.

Management's Discussion and Analysis (unaudited) June 30, 2022

In the fiscal year ended June 30, 2021, operating expenses, excluding Massachusetts Teachers' and State Employees' Retirement Systems "on-behalf" payments, decreased by approximately \$800,000, or 5%, compared to the fiscal year ended June 30, 2020. As a result of the COVID-19 pandemic, there were decreases in expenses as a result of a decrease in enrollment. Personnel costs decreased by approximately \$983,000 in the fiscal year ended June 30, 2021 as a result for a decrease in staffing needs. Materials, supplies and equipment costs increased by approximately \$225,000, travel expense decreased by approximately \$82,000 and field trip expense decreased by approximately \$47,000. Supplies increased as a result of the need to be compliant with COVID-19 requirements. Travel and field trips saw decreases as a result of travel restrictions and various closure relating to the COVID-19 pandemic.

Governmental Funds Financial Highlights

The Collaborative reported a total general fund balance of \$5,327,602, of which \$340,892 was nonspendable and the remaining \$4,986,710 was unassigned. The fund balance increased \$61,409 over the prior fiscal year, primarily due to net operating surplus of \$1,701,989 decreased by \$1,640,580 transferred to the OPEB trust account. Accounts receivable increased by \$2,417,283, primarily due to the timing of invoicing and payments from districts. Cash decreased by \$4,666,432.

Due to strong management, since the year ended June 30, 2013, the Collaborative has returned more than \$11,000,000 from its general fund in the form of cash and tuition credits to its member districts.

CAPITAL ASSETS AND OTHER OBLIGATIONS

During the fiscal year ended June 30, 2022, the Collaborative purchased and capitalized two vehicles, leasehold improvements and other equipment for use in its program with a total cost of \$329,816. The Collaborative did not sell, traded in or dispose of any vehicles or equipment in fiscal year 2022. Due to the vehicle shortage as a result of the COVID-19 pandemic, there is a trade in credit of \$43,576 that is currently included in prepaid expenses as it is being held by the dealership and will be applied against the purchase price of the new vehicles once received.

During the fiscal year ended June 30, 2021, the Collaborative purchased and capitalized two vehicles, leasehold improvements and other equipment for use in its program with a total cost of \$140,631. The Collaborative also traded in several vehicles to purchase new vehicles and received a trade in credit of \$116,500 for the value of the trade. Due to the vehicle shortage as a result of the COVID-19 pandemic, the trade in credit is currently included in prepaid expenses as it is being held by the dealership and will be applied against the purchase price of the new vehicles once received.

As of June 30, 2022, the balance in the capital reserve fund was \$1,500,000, and fully funded. This fund is considered restricted until utilized for its intended purpose.

LEASED ASSETS AND LIABILTIES

During 2022, the Collaborative implemented GASB Statement No. 87 which requires right-of-use leased assets and related liabilities for all long-term leases. The Collaborative recorded the lease assets and liabilities effective July 1, 2021 with a cumulative effect for a change in accounting principal to the prior year ending net position of \$776. As of June 30, 2022, the Collaborative recognized right-of-use assets totaling \$4,011,146, net of accumulated amortization of \$89,483 and lease liabilities of \$3,954,347 for all leases. See Note D in the notes to the financial statements for additional information on the Collaborative's leases.

Management's Discussion and Analysis (unaudited) June 30, 2022

BUDGETARY HIGHLIGHTS

The Collaborative's annual budget for the fiscal year ended June 30, 2022 was approved by its Board of Directors and then amended on December 2, 2021. For the fiscal year ended June 30, 2022, the Collaborative received operating revenues, excluding on-behalf payments by the Massachusetts Teachers' and State Employees' Retirement Systems, of approximately \$21,004,000 compared to final budgeted revenues of approximately \$20,226,000. The difference between actual revenues received and budgeted revenues is primarily due to higher than expected revenues from services the organization provides as well as state contracts. The Collaborative expended operating expenses, excluding on-behalf payments by the Massachusetts Teachers' and State Employees' Retirement Systems, of approximately \$18,973,000 compared to final budgeted revenues of approximately \$18,840,000. The difference between actual expenses incurred and budgeted expenses is primarily due to increase in staffing to address increased enrollment and a decrease in other expenses due to a reduction in spending resulting from the COVID-19 pandemic and required supplies needed to maintain operations.

The Collaborative's annual budget for the fiscal year ended June 30, 2021 was approved by its Board of Directors and then amended on January 28, 2021. For the fiscal year ended June 30, 2021, the Collaborative received operating revenues, excluding on-behalf payments by the Massachusetts Teachers' and State Employees' Retirement Systems, of approximately \$19,135,000 compared to final budgeted revenues of approximately \$18,162,000. The difference between actual revenues received and budgeted revenues is primarily due to higher than expected revenues from services the organization provides as well as state contracts. The Collaborative expended operating expenses, excluding on-behalf payments by the Massachusetts Teachers' and State Employees' Retirement Systems, of approximately \$16,251,000 compared to final budgeted revenues of approximately \$17,215,000. The difference between actual expenses incurred and budgeted expenses is primarily due to reductions in staffing to address decreased enrollment and a decrease in other expenses due to a reduction in spending resulting from the COVID-19 pandemic.

CONTACTING THE COLLABORATIVE

This financial report is designed to provide readers of the financial statement an overview of the Collaborative's financial activities. If you have questions in regard to this report, contact Chris A. Scott, Ph.D., 25 Linnell Circle, Billerica, MA 01821, or at 978-528-7800.

Statement of Net Position June 30, 2022

Assets

Current Assets	
Cash and cash equivalents	\$ 4,749,460
Accounts receivable, net	3,354,814
Prepaid expenses and other assets	340,892
Total Current Assets	8,445,166
Non-current Assets	
Right-of-use leased assets, net of accumulated amortization	3,921,663
Furniture, equipment, vehicles and leasehold improvements, net	7,235,795
Total Non-current Assets	11,157,458
Total Assets	19,602,624
Deferred Outflows of Resources	
Deferred Outflows of Resources Related to OPEB	2,010,393
Total Assets and Deferred Outflows of Resources	\$ 21,613,017
Liabilities, Deferred Inflows and Net Position	
Current Liabilities	\$ 1.338.843
Accounts payable and accrued liabilities Lease liability, current portion	\$ 1,338,843 450,000
Deferred revenues	250,000
Credits due to member districts	4,830
Total Current Liabilities	2,043,673
Non-current Liabilities	
Lease liabilities, net of current portion	3,504,347
Net OPEB liability	1,824,464
Total Non-current Liabilities	5,328,811
Total Liabilities	7,372,484
Deferred Inflows of Resources	.,,-,,-
Deferred Inflows of Resources Related to OPEB	2,508,045
	2,300,043
Net Position	
Net Position	2.005.407
Unrestricted	3,005,486
Restricted - contributions and other	23,891
Restricted - capital reserve fund Invested in right-of-use leased assets, net of related liabilities	1,500,000 (32,684)
Invested in right-or-use leased assets, het of related habilities Invested in capital assets, net of related debt	7,235,795
Total Net Position	
	11,732,488
Total Liabilities, Deferred Inflows and Net Position	\$ 21,613,017

See accompanying notes to financial statements and independent auditor's report.

Statement of Activities For the year ended June 30, 2022

		Program			
Functions/ Programs	Expenses	Charges for Services	Operating Grants and Contributions	R	et (Expense) evenue and anges in Net Position
Governmental Activities:					
Administration	\$ 1,941,085	\$ -	\$ -	\$	(1,941,085)
Education	16,620,332	16,952,896	3,937,014		4,269,578
Intergovernmental revenue and expense	1,958,764	-	1,958,764		-
Other postemployment benefits	849,716	-	_		(849,716)
Interest expense	160,359	_	-		(160,359)
Capital asset depreciation and	,				, , ,
amortization	772,292	-	-		(772,292)
Right-of-use asset amortization	326,078	-	-		(326,078)
•	-				
Total Governmental Activities	\$ 22,628,626	\$ 16,952,896	\$ 5,895,778	\$	220,048
General Revenue and Other:					
Interest					3,424
Gain on right-of-use asset modification					26,130
Other					131,285
Total General Revenue and Other					160,839
Change in Net Position					380,887
Net Position, Beginning of Year					
As previously reported					11,352,377
Cumulative effect of a change in account	ing principle (se	ee Note A)			(776)
As restated	bringshie (pr	11.00011)			11,351,601
					-,,
Net Position, End of Year				\$	11,732,488

Balance Sheet Governmental Funds June 30, 2022

	•	15.		Capital Reserve	Nonmajor Governmental		e Governme		Go	Total overnmental
	Ge	eneral Fund		Fund	Funds			Funds		
		ASSETS	5							
Cash and cash equivalents	\$	3,225,569 \$	\$	1,500,000	\$	23,891	\$	4,749,460		
Accounts receivable, net		3,354,814		-		-		3,354,814		
Prepaid expenses and other assets		340,892				-		340,892		
Total Assets	\$	6,921,275 \$	\$	1,500,000	\$	23,891	\$	8,445,166		
	_			7,1,111	+	- ,,,,				
LIABI	LIT	IES AND FUI	ND	BALANCE	S					
Liabilities:										
Accounts payable and accrued liabilities	\$	1,338,843	\$	-	\$	-	\$	1,338,843		
Deferred revenues		250,000		-		-		250,000		
Credits due to member districts		4,830		-		-		4,830		
								_		
Total Liabilities		1,593,673		-		-		1,593,673		
Fund Balances:										
Nonspendable		340,892		-		-		340,892		
Restricted		_		1,500,000		23,891		1,523,891		
Committed		-		-		-		-		
Assigned		-		-		-		-		
Unassigned		4,986,710		-		-		4,986,710		
Total Fund Balances		5,327,602		1,500,000		23,891		6,851,493		
Total Liabilities and Fund Balances	\$	6,921,275	\$	1,500,000	\$	23,891	\$	8,445,166		

Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Position June 30, 2022

Total fund balances, governmental funds	\$	6,851,493
Amounts reported for governmental activities in the Statement of Net Position are different becau	se:	
Deferred inflows relating to the other postemployment benefit obligation is not a current obligation and therefore is not reported in this fund financial statement, but is reported in the government activities of the Statement of Net Position.		(2,508,045)
Right-of-use leased assets, net of accumulated amortization, used in governmental activities are not financial resources and therefore are not reported in the funds.		3,921,663
Other postemployment benefit (OPEB) liability is not a current obligation and therefore is not reported in this fund financial statement, but is reported in the governmental activities of the Statement of Net Position.		(1,824,464)
Long-term lease liabilities related to the right-of-use leased assets is used in governmental activities and are not financial uses and therefore are not reported in the funds.		(3,954,347)
Deferred outflows relating to the other postemployment benefit obligation is not a current financial resource and therefore is not reported in this fund financial statement, but is reported in the government activities of the Statement of Net Position.		2,010,393
Capital assets, net of related debt, used in governmental activities are not current financial resources and therefore are not reported in this fund financial statement, but are reported in the governmental activities of the Statement of Net Position		7,235,795

\$ 11,732,488

Net position of governmental activities

Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Funds For the Year Ended June 30, 2022

Reserve Governmental Gove	
	unds
Revenues:	
Tuition and service revenues \$ 16,952,896 \$ - \$ - \$ 1	6,952,896
	3,937,014
	1,958,764
Interest 3,424	3,424
Other 131,285	131,285
Credits to member districts	_
Total Revenues 22,963,175 - 20,208 2.	2,983,383
Ewnonditures	
Expenditures: Administration 1,923,875 - 17,210	1,941,085
	2,820,087
	2,820,087 2,186,666
Professional and consulting fees 4,611 -	4,611
Transportation and travel 163,641	163,641
	415,630
Maintenance and other occupancy 415,630 Telephone, communications and utilities 154,289	154,289
Materials, supplies and equipment 560,731 -	560,731
Small business expenses 174,580	174,580
Field trips 80,183 Training programs 20,887	80,183
	20,887
	39,027 1,958,764
	329,816
Lease right-of-use asset 4,011,147 -	4,011,147
Lease Service:	
Lease interest 160,359	160,359
Lease financing principal 268,040	268,040
Total Expenditures 25,272,333 - 17,210 2.	5,289,543
Excess (Deficit) of Revenues over Expenditu (2,309,158) - 2,998 (2,306,160)
Other Financing Sources:	
_	4,011,147
	1,640,580)
Net Change in Fund Balances 61,409 - 2,998	64,407
Fund Balances, Beginning of Year 5,266,193 1,500,000 20,893	6,787,086
Fund Balances, End of Year \$ 5,327,602 \$ 1,500,000 \$ 23,891 \$	6,851,493

See accompanying notes to financial statements and independent auditor's report.

Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities

For the Year Ended June 30, 2022

Net change in fund balances of total governmental funds

64,407

Amounts reported for governmental activities in the Statement of Activities are different because:

Governmental funds report outlays for capital assets and right-to-use leased assets as expenditures because such outlays use current financial resources. In contrast, the Statement of Activities reports only a portion of the outlay as expense. The outlay is allocated over the assets' estimated useful lives as depreciation or amortization expense for the period. Governmental funds do not report inflows from assets held to purchase capital assets or finance leased assets because such assets are not considered current financial resources. In contrast, the Statement of Activities does report the inflows as revenue.

Capital outlay purchases, net of debt incurred	329,816
Depreciation	(772,292)
Lease right-of-use asset	4,011,147
Lease financing	(4,011,147)
Amortization	(326,078)
Gain on right-of-use asset modification	26,130

Governmental funds report lease financing payments as expenditures because such outlays use current financial resources. In contrast, the Statement of Activities reports only the current year interest accrued on the liability as expense.

Lease financing principal

268,040

The change in accrual for other postemployment benefits reported in the Statement of Activities does not require the use of current financial resources and, therefore, is not reported as expenditures in the governmental funds.

Net change in other postemployment benefits (OPEB) accrual 790,864

Change in net position of governmental activities

\$ 380,887

Statement of Fiduciary Net Position Retirees' Health Insurance Trust Fund June 30, 2022

Assets

Assets				
Investments	\$	6,030,973		
Total Assets	\$	6,030,973		
Net Position				
Net Position				
Net position held in trust for retirees' health insurance		6,030,973		
Total Net Position	\$	6,030,973		

Statement of Changes in Fiduciary Net Position Retirees' Health Insurance Trust Fund For the year ended June 30, 2022

Additions: Contributions	\$	1,640,580
Total Additions		1,640,580
Deductions:		
Investment loss		863,139
Investment expenses		17,947
Total Deductions		881,086
Change in Net Position		759,494
Net Position – Beginning of Year		5,271,479
Net Position – End of Year	\$	6,030,973

Notes to Financial Statements
June 30, 2022

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Collaborative

Valley Collaborative (The "Collaborative") is an educational collaborative of the school districts of Billerica, Chelmsford, Dracut, Groton-Dunstable Regional, Nashoba Valley Technical, North Middlesex Regional, Tewksbury, Tyngsborough, and Westford. The Collaborative is a public entity under the jurisdiction of its member school committees, whose appointees comprise its board of directors. The Collaborative provides high quality academic, therapeutic and vocational services to individuals referred by local school districts and social service agencies.

Basis of Presentation

The Collaborative's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The Governmental Accounting Standards Board ("GASB") is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations). The more significant accounting policies established in GAAP and used by the Collaborative are discussed below.

The Collaborative's basic financial statements include both government-wide (reporting the Collaborative as a whole) and fund financial statements (reporting the Collaborative's major funds). Both the government-wide and fund financial statements categorize primary activities as either governmental or business type. Governmental activities are generally financed through intergovernmental assessments or other non-exchange transactions. The Collaborative does not have any activities classified as business type activities.

Cumulative effect of change in accounting principle

The Collaborative has fully implemented GASB Statement No. 87, *Leases*. Statement No. 87 requires the present value of long-term leases to be recorded as an asset of the Organization and future lease payments to be recorded as a liability. The asset is required to be amortized ratably over the lease term and lease payments are allocated between interest expense and liability payments. Previously, operating lease payments were expensed as incurred with no corresponding asset or liability recorded. The significant impact to the Collaborative's financial statements is to the government-wide financials statements. The beginning net position on the government-wide financial statements as a result of the cumulative effect of this change in accounting principle decrease in the amount of \$776 from the amount previously reported in the financial statements for the year ended June 30, 2021. There was no change in the opening balance in the governmental fund balance as a result of the cumulative effect of this change in accounting principle.

Government-wide Statements

In the government-wide Statement of Net Position, governmental columns are presented on a consolidated basis and are reported on a full accrual, economic resource basis, which recognizes all long-term assets, receivables and deferred outflows of resources, as well as long-term liabilities, deferred inflows of resources and other liabilities reported on a full accrual basis. The Collaborative's net position is reported in three parts—net investment in capital assets; restricted; and unrestricted. The Collaborative first utilizes restricted resources to finance qualifying activities.

The government-wide Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. The Collaborative does allocate indirect expenses to functions in the Statement of Activities if there is a reasonable basis for doing so. Depreciation is reported as one amount, in total, on the Statement of Activities, and is not allocated among the respective functions.

The government-wide focus is more on the sustainability of the Collaborative as an entity and the change in the Collaborative's net position resulting from the current year's activities.

Notes to Financial Statements June 30, 2022

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

Fund Financial Statements

The financial transactions of the Collaborative are reported in individual funds in the fund financial statements. Each fund is accounted for by providing a separate set of self-balancing accounts that comprises its assets, liabilities, reserves, fund equity, revenues and expenditures/expenses. The various funds are reported by generic classification within the financial statements.

The emphasis in fund financial statements is on the major funds in either the governmental or business-type activities categories. GASB pronouncements set forth minimum criteria (percentage of the assets and deferred outflows of resources, liabilities and deferred inflows of resources, revenues or expenditures/expenses of either fund category or the governmental and enterprise combined) for the determination of major funds. The Collaborative may electively add funds, as major funds, which have specific community focus. The nonmajor funds are combined in a column in the fund financial statements.

The following governmental fund types are used by the Collaborative - the Collaborative does not use proprietary funds:

Governmental Funds:

The focus of the governmental funds' measurement (in the fund statements) is upon determination of financial position and changes in financial position (sources, uses, and balances of financial resources) rather than upon net income. The following is a description of the governmental funds of the Collaborative:

General fund - is the general operating fund of the Collaborative. It is used to account for all financial resources not accounted for and reported in another fund.

Capital reserve fund - used to account for and report financial resources that are restricted, committed, or assigned to be used for the acquisition, construction, or renovation of major capital facilities or equipment.

Non-major governmental funds - consist of other special revenue and permanent funds that are aggregated and presented in the non-major governmental funds column on the government funds financial statements.

Fiduciary Funds:

Fiduciary Funds are used to report assets held in a trustee or agency capacity for others and therefore are not available to support Collaborative programs. The reporting focus is on net position and changes in net position presented in fiduciary fund financial statements. Since by definition these assets are being held for the benefit of a third party (retirees) and cannot be used to address activities or obligations of the government, these funds are not incorporated into the government-wide statements.

Measurement Focus and Basis of Accounting

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the flow of current financial resources measurement focus and the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized when susceptible to accrual (i.e., measurable and available). Measurable means the amount of the transaction can be determined and available means collectible within the current period or soon enough thereafter to pay liabilities of the current period. Expenditures are recorded when the related fund liability is incurred, except for unmatured interest on general long-term debt which is recognized when due, and certain compensated absences, claims and judgments which are recognized when the obligations are expected to be liquidated with current expendable available resources.

Notes to Financial Statements June 30, 2022

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

Cash and Cash Equivalents

The Collaborative considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Collaborative maintains its uncollateralized cash balances in two financial institutions. The balances in one of the financial institutions are insured by the Federal Deposit Insurance Company up to \$250,000. From time to time, the Collaborative maintains bank account balances in excess of the federally insured limits. The Collaborative also maintains cash and cash equivalents at the Massachusetts Municipal Depository Trust which is collateralized by its underlying assets. At June 30, 2022, the Collaborative's uninsured cash balances, including reconciling items, totaled \$4,499,460. The Collaborative monitors its exposure associated with cash and cash equivalents and has not experienced any losses in such accounts.

Fair Value Measurements and Investments

The Collaborative has contributed \$4,790,580 to a public employee retirement trust account with Public Agency Retirement Services as trustee, on behalf of its retirees' health insurance trust fund. The trustee invests the funds in Vanguard mutual funds. As of June 30, 2022, the balance in these investments consisted of the following:

		Fair	Unrealized
	Cost	<u>Value</u>	<u>Gain</u>
Mutual Funds	\$4,790,580	\$6,030,973	\$1,240,393

All investments of the Collaborative are measured at fair value, generally based on quoted market prices in accordance with level 1 of the Fair Value Hierarchy established under GASB Statement No. 72, Fair Value Measurement and Application.

Net decrease in the fair value on investments for the year ended June 30, 2022 was \$881,086. There were no realized gains or losses during the year ended June 30, 2022. Investment fees for the year ended June 30, 2022 were \$17,947.

The Collaborative manages its investments in accordance with state public finance laws that require that all moneys held in the name of the Collaborative, which are not required to be kept liquid for purposes of distribution, shall be invested in such a manner as to require the payment of interest on the money at the highest possible rate reasonably available, taking account of safety, liquidity and yield. The Collaborative has directed a local investment management service to manage the funds as conservatively as possible. However, the investments are still subject to market risk of loss. For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Collaborative will not be able to recover the value of its investments or collateral securities that are in possession of an outside party. The Collaborative's investments are uninsured, not registered in the name of the Collaborative, and held by the counterparty's trust department or agent but not in the Collaborative's name.

Operating Revenues and Expenses

Operating revenues consist primarily of billings to member municipalities or other cities and towns for providing programs and services. The Collaborative also receives approximately 19% of its revenues under social service contracts issued by agencies of the Commonwealth of Massachusetts, excluding Massachusetts Teachers' and State Employees' Retirement Systems "on-behalf" payments. Operating expenses include educational costs, administrative expenses and depreciation on capital assets.

Accounts Receivable

Accounts receivable consist of all revenues earned at year end and not yet collected. Major receivable balances include tuitions and certain related charges. The Collaborative records its bad debts using the allowance method. As of June 30, 2022, there was an allowance for doubtful accounts of \$25,467.

Credits Due to Member Districts

"Credits due to member districts" represent member district credits issued during the fiscal year but not utilized by the district during the fiscal year. The credits are to be applied against future Collaborative invoices or disbursed to the member district and are not considered an agency fund of the Collaborative.

Notes to Financial Statements June 30, 2022

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

Property and Equipment

Property and equipment are capitalized at historical cost. Depreciation is computed on the straight-line method using estimated useful lives of two to five years for websites, computer equipment, furniture, fixtures, vehicles and program equipment and five to ten years for leasehold improvements. The Collaborative has purchased and renovated a building. The building and renovations are depreciated using estimated useful lives of 40 and 20 years, respectively.

Equity Classifications

Government-wide Statements

Equity is classified as net position and displayed in three components:

Invested in capital assets, net of related debt - this component of net position consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of bonds, notes or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. Deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets or related debt are also included in this component of net position.

Invested in right-of-use assets, net of liabilities – this component of net position consists of right-of-use assets, net of accumulated amortization, reduced by the outstanding balances of liabilities that are attributable to the leased assets.

Restricted - this component of net position consists of restricted net assets reduced by liabilities and deferred inflows or resources related to those assets. These assets may be restricted by constraints placed on the use either by (1) external groups such as creditors, grantors, contributors, or laws or regulations of other governments; or (2) law through constitutional provisions or enabling legislation.

Unrestricted - this component of net position is the net amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position.

Fund Financial Statements

Governmental fund equity is classified as fund balance. Fund balance is further classified based on the extent to which the government is bound to honor constraints on specific purposes for which amounts in the funds can be spent. Fund balances can be classified in the following components:

Nonspendable fund balance – consists of amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact.

Restricted fund balance – consists of amounts upon which constraints have been placed on their use whether (a) externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments; (b) imposed by law through constitutional provisions or enabling legislation.

Committed fund balance – consists of amounts which can only be used for specific purposes pursuant to constraints imposed by the Collaborative's highest level of decision making, the Board of Directors. Any modification or rescission must also be made by a vote of the Board of Directors.

Assigned fund balance – consists of amounts that are constrained by the Collaborative's intent to be used for specific purposes. Intent is expressed by (a) the governing body itself, or (b) a Board of Directors, or official to which the governing body has delegated the authority to assign amounts to be used for specific purposes.

Unassigned fund balance – consists of the residual classification for the remaining fund balance. It represents amounts that have not been assigned to other funds and has not been restricted, committed, or assigned to specific purposes.

Notes to Financial Statements June 30, 2022

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – continued

Use of Estimates

Management uses estimates and assumptions in preparing financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, and reported revenues and expenses. Actual results could vary from the estimates used.

Subsequent Events

Subsequent events have been evaluated through November 17, 2022, which is the date the financial statements were available to be issued.

NOTE B - ACCOUNTS RECEIVABLE

Accounts receivable consisted of the following as of June 30, 2021:

Tuition and services to districts	\$ 2,822,913
State contracts	557,368
	3,380,281
Allowance for doubtful accounts	(25,467)
	\$ 3,354,814

The Collaborative has established an allowance for doubtful accounts in the amount of \$25,467. The allowance is based on specific identification of probable losses and an estimate of additional losses based on historical experience. Account balances are charged off against the allowance when it is probable the receivable will not be recovered. For the year ended June 30, 2022, the Collaborative recorded no bad debt expense.

NOTE C – CAPITAL ASSETS

A summary of depreciable capital assets follows:

		<u>Furniture,</u>		
	Buildings &	Equipment &		
	<u>Improvements</u>	<u>Software</u>	<u>Vehicles</u>	<u>Total</u>
COST				
Balance, July 1, 2020	\$8,927,167	\$ 1,278,478	\$1,228,195	\$11,433,840
Additions	234,000	12,476	83,340	329,816
Disposals	_	_	_	_
	9,161,167	1,290,954	1,311,535	11,763,656
ACCUMULATED DEPRECIATION				
Balance, July 1, 2020	(2,589,920)	(1,010,812)	(832,337)	(4,433,069)
Additions	(498,266)	(98,816)	(175,210)	(772,292)
Disposals	_	_	_	_
	(3,088,186)	(1,109,628)	(1,007,547)	(5,205,361)
Net, June 30, 2021	\$ 6,072,981	\$ 181,326	\$ 303,988	\$ 6,558,295

Land in the amount of \$677,500 is not being depreciated. In fiscal 2022, the Collaborative capitalized \$234,000 for building improvements, \$83,340 for vehicles, and \$12,476 for office furniture and equipment. Depreciation expense of \$772,292 was not allocated to governmental functions. It appears unallocated on the Statement of Activities. The capital reserve for future capital purchases is fully funded.

NOTE D -LEASE OBLIGATIONS

The Collaborative leases various classroom and office spaces and office equipment under operating leases. All of its leases qualifying as long-term leases are recorded in accordance with GASB Statement No. 87. The Collaborative calculated all lease assets and liabilities in effect at July 1, 2021 and recorded a cumulative effect from the change as a decrease in net position of \$776.

Notes to Financial Statements June 30, 2022

NOTE D-LEASE OBLIGATIONS - continued

During fiscal 2017, the Collaborative entered into a building lease for program use at 135 Coburn Road in Tyngsborough, Massachusetts, commencing July 1, 2016 through June 30, 2033 including extensions. The lease requires quarterly rent payments of \$63,988 through June 2028, then it is adjusted to \$31,250 through June 2030, and finally adjusted to \$94,181 through June 2033. During fiscal 2019, the Collaborative entered into a building lease for program and administrative use at 25 Linnell Circle in Billerica, Massachusetts, commencing July 1, 2018 through June 30, 2025 including extension. The lease requires monthly payments of \$13,187 through June 2023, then it is adjusted to \$13,583 through June 2024, and finally adjusted to \$13,991 through June 2025. During fiscal 2018, the Collaborative entered into a building lease for program use at 17 Bridge Street in Billerica, Massachusetts, commencing July 1, 2017 through June 30, 2022, and was not renewed. During fiscal 2022, the Collaborative entered into a building lease for program use at 11 Executive Park Drive in Billerica, Massachusetts, commencing June 1, 2022 through August 31, 2032. The monthly payments are increased annually by approximately 2% of the prior year. The Coburn Road, Linnell Circle and Executive Park Drive leases represent the total of the right-of-use lease assets and liabilities. Due to the exercise of the extensions during fiscal 2022 for the Coburn Road and Linnell Circle leases, the Collaborative remeasured the lease asset and liability which resulted in a gain on modification of \$26,130. Right-of-use assets and initial liabilities are valued using a rate of 6% which represents the Collaborative's incremental borrowing rates at the time the leases and extension were entered into, respectively.

Lease agreements, including modifications, are summarized as follows:

Description	scription Date Payment Terms		Payment Amount Interest Rate		Total Lease	Accum. Amort.	Net Asset	Liability Balance	
		1 erms		Rate	Asset/Liability	6/30/2022	6/30/2022	6/30/2022	
135 Coburn Road**	7/1/2016	17 years	\$255,950 (FY22)	6.00%	\$2,133,409	\$ 77,862	\$2,055,547	\$2,090,808	
25 Linnell Circle	7/1/2018	4 years	\$158,249 (FY22)	6.00%	-	-	-	-	
25 Linnell Circle	7/1/2022	3 years	\$158,249 (FY23)	6.00%	448,324	-	448,324	448,324	
11 Executive Park Drive	6/1/2022	9.25 years	\$14,200 (FY22)	6.00%	1,429,413	11,621	1,417,792	1,415,215	
Total Lease Agreen	ments				\$4,011,146	\$89,483	\$3,921,663	\$3,954,347	

^{**}Lease was modified during FY2022.

Annual requirements to amortize long-term obligations and related interest are as follows:

Year Ending	Principal	Interest	Total
30-Jun	Finicipal	interest	10141
2023	\$450,000	\$134,900	\$584,900
2024	386,530	206,717	593,247
2025	340,847	260,900	601,747
2026	277,229	160,361	437,590
2027	298,285	143,155	441,440
Thereafter	2,201,456	480,573	2,682,029
	\$3,954,347	\$1,386,606	\$5,340,953

For the years ended June 30, 2022, total amortization expense of leased assets was \$326,078 and total interest expense on lease liabilities was \$160,359.

Notes to Financial Statements June 30, 2022

NOTE E – MASSACHUSETTS TEACHERS' AND STATE EMPLOYEES' RETIREE SYSTEMS

<u>Plan Descriptions:</u>

The Collaborative's employees participate in the Massachusetts Teachers' (MTRS) or State Employee' Retirement System (MSERS), statewide cost-sharing multi-employer defined benefit plans public employee retirement systems (PERS) covering all employees of local school districts within the Commonwealth of Massachusetts. The retirement systems issue publicly available annual reports that includes financial statements and required supplementary information, which may be obtained by writing to Public Employee Retirement Administration Commission (PERAC), 5 Middlesex Avenue, Suite 304, Somerville, Massachusetts, 02145.

Benefits Provided:

MSERS provides retirement, disability, survivor and death benefits to members and their beneficiaries. Massachusetts General Laws (MGL) establishes uniform benefit and contribution requirements for all contributory PERS. These requirements provide for superannuation retirement allowance benefits up to a maximum of 80% of a member's highest three-year average annual rate of regular compensation. For employees hired after April 1, 2012, retirement allowances are calculated on the basis of the last five years or any five consecutive years, whichever is greater in terms of compensation. Benefit payments are based upon a member's age, length of creditable service, and group creditable service, and group classification. The authority for amending these provisions rests with the Legislature.

Members become vested after ten years of creditable service. A superannuation retirement allowance may be received upon the completion of twenty years of creditable service or upon reaching the age of 55 with ten years of service. Normal retirement for most employees occurs at age 65; for certain hazardous duty and public safety positions, normal retirement is at age 55. Most employees who joined the system after April 1, 2012 cannot retire prior to age 60.

The MSERS' funding policies have been established by Chapter 32 of the MGL. The Legislature has the authority to amend these policies. The annuity portion of the MSERS retirement allowance is funded by employees, who contribute a percentage of their regular compensation. Costs of administering the plan are funded out of plan assets.

MTRS provides retirement, disability, survivor and death benefits to members and their beneficiaries. Massachusetts General Laws (MGL) establishes uniform benefit and contribution requirements for all contributory PERS. These requirements provide for superannuation retirement allowance benefits up to a maximum of 80% of a member's highest three-year average annual rate of regular compensation. For employees hired after April 1, 2012, retirement allowances are calculated on the basis of the last five years or any five consecutive years, whichever is greater in terms of compensation. Benefit payments are based upon a member's age, length of creditable service, and group creditable service, and group classification. The authority for amending these provisions rests with the Legislature.

Members become vested after ten years of creditable service. A superannuation retirement allowance may be received upon the completion of twenty years of creditable service or upon reaching the age of 55 with ten years of service. Normal retirement for most employees occurs at age 65. Most employees who joined the system after April 1, 2012 cannot retire prior to age 60.

The MTRS' funding policies have been established by Chapter 32 of the MGL. The Legislature has the authority to amend these policies. The annuity portion of the MTRS retirement allowance is funded by employees, who contribute a percentage of their regular compensation. Costs of administering the plan are funded out of plan assets.

Notes to Financial Statements June 30, 2022

NOTE E – MASSACHUSETTS TEACHERS' AND STATE EMPLOYEES' RETIREE SYSTEMS – continued

Contributions:

Member contributions for MSERS vary depending on the most recent date of membership:

Hire Date	% of Compensation
Prior to 1975	5% of regular compensation
1975 - 1983	7% of regular compensation
1984 to 6/30/1996	8% of regular compensation
7/1/1996 to present	9% of regular compensation
1979 to present	An additional 2% of regular compensation in excess of \$30,000

Educational collaboratives contribute amounts equal to the normal cost of employees' benefits participating in MSERS at a rate established by the Public Employees' Retirement Administration Commission (PERAC), currently 6.1% of covered payroll. Legally, the collaboratives are only responsible for contributing the annual normal cost of their employees' benefits (i.e., the present value of the benefits earned by those employees in any given year) and are not legally responsible for the past service cost attributable to those employees or previously retired employees of the collaboratives. During fiscal year 2022, the Collaborative's contributions on behalf of employees totaled \$327,982.

Member contributions for MTRS vary depending on the most recent date of membership:

Hire Date	% of Compensation
Prior to 1975	5% of regular compensation
1975 - 1983	7% of regular compensation
1984 to 6/30/1996	8% of regular compensation
7/1/1996 to present	9% of regular compensation
7/1/2001 to present	.11% of regular compensation (for teachers hired after 7/1/01 and those accepting provisions
of Chapter 114 of the A	
1979 to present	An additional 2% of regular compensation in excess of \$30,000

The Commonwealth is a nonemployer contributor in MTRS and is required by statute to make all actuarially determined employer contributions on behalf of the member employers participating in MTRS. Therefore, the Collaborative is considered to be in a 100% special funding situation as defined by GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and the Commonwealth is a nonemployer contributing entity in under both MSERS and MTRS. Since the employers do not contribute directly to each system beyond the MSERS annual normal cost, there is no net pension liability to recognize. However, the notes to the financial statements must disclose the portion of the nonemployer contributing entities' share of the collective net pension liability that is associated with the employer. In addition, the Collaborative must recognize its portion of the collective pension expense as both a revenue and pension expense.

The nonemployer contributing entities' share of the collective net pension liability that is associated with the Collaborative was measured as of June 30, 2021 and was \$8,006,281 and \$18,129,788 under MSERS and MTRS, respectively. In fiscal 2021, the Collaborative recognized revenue and related expense of \$503,924 (under GASB Statement No. 68) for its portion of the collective pension expense under MSERS. In fiscal 2021, the Collaborative recognized revenue and related expense of \$1,454,840 (under GASB Statement No. 68), for its portion of the collective pension expense under MTRS. These amounts are recorded as Intergovernmental revenue and expense in the financial statements.

NOTE F - COMPENSATED ABSENCES

The Collaborative allows eligible employees to carryover unused vacation time up to 10 days per year and to accrue a maximum of 20 days total. At the end of the fiscal year, any unused vacation time in excess of the above amounts is forfeited. The Collaborative's vacation accrual for the year ended June 30, 2022 was \$85,581.

Notes to Financial Statements June 30, 2022

NOTE G – RISK MANAGEMENT

The Collaborative is exposed to various risks of loss relating to torts, theft or damage of, and destruction of assets; error and omissions; injuries to employees; and natural disasters. The Collaborative has obtained a variety of commercial liability insurance policies that pass the risk of loss listed above to independent third parties. Management believes such coverage is sufficient to preclude any significant uninsured losses to the Collaborative. Settled claims have not exceeded the insurance coverage in any of the past three fiscal years.

Beginning in March 2020, the COVID-19 pandemic in the United States has caused business disruption and a reduction in overall economic activity. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration and the impact it will have on the Collaborative's operations and financial position. Any financial impact to the Collaborative, if any, cannot be reasonably estimated at this time. Management and the Collaborative's board of directors constantly monitor the financial and operational situation in relation to the pandemic.

The Collaborative offers eligible participants access to various health and life insurance. Payment, in the form of premiums, is generally made monthly. The payments are funded in part from the Collaborative and payroll withholdings from active employee participants or direct payments from certain other eligible participants. In general, the Collaborative pays 75-80% of the cost of health insurance and 100% of the cost of life insurance for those participants that qualify.

NOTE H – COMMITMENTS AND CONTINGENCIES

The Collaborative participates in state and federal contracts, which are governed by various rules and regulations of the agencies. Costs charged to the respective programs are subject to audit and adjustment by agencies; therefore, to the extent that the Collaborative has not complied with the rules and regulations governing the refunds of any money received may be required and the collectability of any related receivable at June 30, 2022 may be impaired. In the opinion of the Collaborative, there are no significant contingent liabilities relating to compliance with the rules and regulations governing the respective contracts; therefore, no provision has been recorded in the accompanying financial statements for such contingencies.

NOTE I – POSTEMPLOYMENT HEALTHCARE PLAN

The Collaborative follows the provisions of GASB Statement No. 75, "Accounting and Financial Reporting for Postemployment Benefits other than Pensions."

Description

At the board meeting on June 18, 2015, the Collaborative's board members implemented a postemployment health care plan and voted to create a trust fund for related retiree health benefits to take effect July 1, 2015. The trust fund is held for the benefit of a third party (retiree health insurance participants) and cannot be used to address activities or obligations of the Collaborative, therefore these funds are not incorporated into the government-wide financial statements. All funds of the trust are held at Public Agency Retirement Services and are held in mutual funds. The trust is irrevocable and is exempt from federal and state income taxes under Internal Revenue Code Section 115. The sole purpose of the trust is to provide funds to pay postemployment healthcare benefits to qualified retirees. The plan has the retirees pay for 20% of the premiums for the medical insurance. As a result of establishing the trust, the Collaborative's board members voted to transfer \$3,150,000 to fund the trust. During the fiscal year ending June 30, 2022 the Collaborative's board voted to transfer an additional \$1,640,580 to the trust for a total transfer to date of \$4,790,580.

Notes to Financial Statements June 30, 2022

NOTE I – POSTEMPLOYMENT HEALTHCARE PLAN – continued

An employee hired before April 2, 2012 shall become eligible to retire under these programs upon meeting the following conditions:

- i. Completion of 10 years of creditable service at the Collaborative
- ii. And attainment of age 55 as an active member
- iii. Or completion of 20 years of service at the Collaborative, regardless of age

An employee hired after April 2, 2012 shall become eligible to retire under these programs upon meeting the following conditions:

- i. Completion of 10 years of creditable service at the Collaborative
- ii. And attainment of age 60 as an active member

Funding Policy

The contribution requirements of plan members and the Collaborative are established and may be amended through Collaborative ordinances. For the period ending on the June 30, 2022 Measurement Date total Collaborative premiums plus implicit costs for the retiree medical program were \$53,917. The Collaborative also contributed \$1,640,580 to the OPEB Trust for a total contribution during the measurement period of \$1,694,497 to be reported in the financial statements for the fiscal year ending June 30, 2022.

<u>Investment Policy</u>

The long-term rate of return on assets developed based on the Collaborative Investment Policy is 5.44%. The rate is comprised of a 3.31% real rate of return and 2.50% inflation assumption, net of 0.37% investment expense.

Actuarially Determined Contribution (ADC)

The Collaborative's Actuarially Determined Contribution (ADC) is an amount actuarially determined in accordance with the parameters of GASB Statement No. 74/75 which is composed of the service cost and an amortization of the unfunded liability. The calculation used a 30-year flat dollar amortization of the Collaborative's unfunded liability for the purpose of calculating ADC. The following table shows the components of the Collaborative's annual ADC for the fiscal year and the amount actually contributed to the plan:

	Actuarially Determined Contribution - Deficiency / (Excess)						
		June 30, 2022					
I.	Service Cost	\$ 917,149					
II.	30-year level dollar amortization of NOL	79,667					
III.	Actuarial Determined Contribution [I. + II.]	996,816					
IV.	Contributions in relation to the actuarially determined contribution	(1,694,497)					
V.	Contribution deficiency / (excess) [III. + IV.]	(\$ 697,681)					
Cove	ered employee payroll	\$11,143,102					
Cont	ribution as a % of covered employee payroll	15.21%					
Disc	Discount Rate 5.04%						
	W. L. ID. CD.	(1.4.700/)					
Mon	ey Weighted Rate of Return	(14.79%)					

Notes to Financial Statements June 30, 2022

NOTE I – POSTEMPLOYMENT HEALTHCARE PLAN – continued

OPEB Liability and OPEB Expense

	Fiscal Year Ended June 30, 2022		
	Collaborative Employees and Retirees	Total	
I. Total OPEB Liability as of June 30, 2022	\$7,855,437	\$7,855,437	
II. Fiduciary Net Position as of June 30, 2022	6,030,973	6,030,973	
III. Net OPEB Liability (Asset) as of June 30, 2022 [III.]	1,824,464	1,824,464	
IV. Service Cost	917,149	917,149	
V. Interest on Total OPEB Liability (Asset), Service Cost, and Benefit Payments	367,674	367,674	
VI. Projected Earnings on OPEB Plan Investments	(355,066)	(355,066)	
VII. Net Recognition of Deferred (Inflows)/Outflows	(26,124)	(26,124)	
VIII. Financial Statement Expense [IV.+V.+VI.+VII.]	903,633	903,633	
IX. Employer Share of Costs	(53,917)	(53,917)	
X. Employer (Payments) Withdrawals to/from OPEB Trust	(1,640,580)	(1,640,580)	
XI. Total Employer Contribution [IX.+X.]	(1,694,497)	(1,694,497)	
XII. Net OPEB Expense [VIII.+XI.]	(\$ 790,864)	(\$ 790,864)	

Effect of 1% Change in Healthcare Trend

In the event that healthcare trend rates were 1% higher than forecast and employee contributions were to increase at the forecast rates, the Total OPEB Liability as of the June 30, 2022 Measurement Date would increase to \$10,345,685 and Net OPEB Liability would increase to \$4,314,712. If such healthcare trend rates were 1% less than forecast and employee contributions were to increase at the forecast rate, the Total OPEB Liability would decrease to \$6,083,670 and the Net OPEB Liability would decrease to \$52,697.

Effect of 1% Change in Discount Rates

As of the June 30, 2022 Measurement Date, if the discount rate were 1% higher than what was used in this valuation, the Total OPEB Liability would decrease to \$6,366,402 and the Net OPEB Liability would decrease to \$335,429. If the discount rate were 1% lower than was used in this valuation, the Total OPEB Liability would increase to \$9,824,559 and the Net OPEB Liability would increase to \$3,793,586.

Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefits costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

Actuarial Cost Method: Individual Entry Age Normal
Discount Rate: 5.04% per annum (previously 4.25%)

General Inflation Assumption: 2.50% per annum Annual Compensation Increases: 3.00% per annum Actuarial Value of Assets: Market Value

Recognition of OPEB Trust Assets

The state of Massachusetts has passed legislation allowing municipal entities to establish a Trust for Other Postemployment Benefits ("OPEB") under M.G.L. Chapter 32B, Section 20 for purposes of accumulating assets to pre-fund the liabilities under GASB 75. This legislation was amended effective November 9, 2016 to clarify who may adopt such a Trust and provide guidance on the ongoing operation of such a Trust. The Collaborative has established an irrevocable trust for the purposes of prefunding liabilities under GASB 74/75.

Notes to Financial Statements June 30, 2022

NOTE I – POSTEMPLOYMENT HEALTHCARE PLAN – continued

Changes in Net OPEB Liability

Changes in Net OPEI	3 Lia	ability				
	Increase (Decrease)					
	To	otal OPEB		Plan	N	let OPEB
]	<u>Liability</u>	Fid	uciary Net]	<u>Liability</u>
				<u>Position</u>		
I. Balances at June 30, 2021	\$	7,760,675	\$	5,271,479	\$	2,489,196
II. Prior Period Adjustment			_			
III. Balances for June 30, 2021 with Adjustment [I.+II.]		7,760,675		5,271,479		2,489,196
Changes for the year:						
IV. Service Cost		917,149		_		917,149
V. Interest on Total OPEB Liability, Service Cost, and		, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,				, , , , , , ,
Benefit Payments		367,674		_		367,674
VI. Changes in Benefit Terms*				-		-
VII. Changes in assumptions**		(1,136,144)		_	((1,136,144)
VIII. Differences between actual and expected						
experience**		-		-		-
IX. Net Investment Income		-		(881,086)		881,086
X. Employer Contributions (Withdrawals) to/from Trust		-		1,694,497	((1,694,497)
XI. Benefit payments withdrawn from Trust		-		(53,917)		53,917
XII. Benefit payments excluding Implicit Cost		(53,917)		-		(53,917)
XIII. Implicit Cost Amount		-		-		-
XIV. Total Benefit payments including Implicit Cost						
[XII.+XIII.]		(53,917)		-		(53,917)
XV. Administrative and Other Charges		-		-		-
XVI. Other Charges		-		-		-
XVII. Net Changes						
[IV.+V.+VI.+VII.+VIII.+IX.+X.+XI.+XIV.+XV.+XVI.]	\$		\$, .	(\$	664,732)
XVI. Balances at June 30, 2022 [III.+XVII.]	\$	7,855,437	\$	6,030,973	\$	1,824,464

^{*} Recognized immediately

Impact of Patient Protection and Affordable Care Act ("PPACA") Excise Tax

The Patient Protection and Affordable Care Act ("PPACA") excise tax has been repealed.

<u>Deferred Inflows/Outflows</u>

Defe	Deferred (Inflows)/Outflows in OPEB Expense arising from the recognition of the effects of differences between expected & actual experience										
Fiscal	Differences between actual & expected experience	Recognition Period (years)	Remaining Balance	2022	2023	2024	2025	2026	2027		
2019	(1,703,175)	7.00	(729,931)	(243,311)	(243,311)	(243,311)	(243,309)	-	-		
2020	(469)	7.00	(268)	(67)	(67)	(67)	(67)	(67)	-		
2021	(1,125,612)	7.00	(804,008)	(160,802)	(160,802)	(160,802)	(160,802)	(160,802)	(160,800)		
2022	Ó	7.00	-	-	-	-	-	-	-		
Total Ren	naining Balance		(1,534,207)								
Net increase (decrease) in OPEB Expense				(404,180)	(404,180)	(404,180)	(404,178)	(160,869)	(160,800)		

^{**} Amortized over 7 years

Notes to Financial Statements June 30, 2022

NOTE I – POSTEMPLOYMENT HEALTHCARE PLAN - continued

Eigeal	Differences between actual & expected	Recognition Period	Remaining	2022	2022	2024	2025	2026	2025
Fiscal	experience	(years)	Balance	2022	2023	2024	2025	2026	2027
2019	2,659,477	7.00	1,139,777	379,925	379,925	379,925	379,927	-	-
2020	-	7.00	-	-	-	-	-	_	-
2021	467,416	7.00	333,868	66,774	66,774	66,774	66,774	66,744	66,772
2022	(1,136,144)	7.00	(973,838)	(162,306)	(162,306)	(162,306)	(162,306)	(162,306)	(162,306)
Total Re	maining Balance		499,807						
Net incre	ease (decrease) in OPE	B Expense		284,393	284,393	284,393	284,395	(95,532)	(95,534)

Defer	Deferred (Inflows)/Outflows in OPEB Expense arising from the recognition of differences between projected & actual earnings on OPEB plan investments										
	Differences between actual & expected	Recognition Period	Remaining	ED plan inve	stillents						
Fiscal	experience	(years)	Balance	2022	2023	2024	2025	2026	2027		
2019	(30,347)	5.00	(6,071)	(6,069)	(6,071)	-	-	-	-		
2020	18,043	5.00	7,216	3,609	3,609	3,607	-	-	-		
2021	(755,533)	5.00	(453,319)	(151,107)	(151,107)	(151,107)	(151,105)	-	-		
2022	1,236,152	5.00	988,922	247,230	247,230	247,230	247,230	247,232	_		
Total Re	emaining Balance		536,748								
Net incre	ease (decrease) in OPE	B Expense		93,663	93,661	99,730	96,125	247,232	-		

NOTE J – TAX POSITION

The primary tax positions made by the Collaborative are the existence of Unrelated Business Income Tax and the Collaborative's status as an exempt organization under the Internal Revenue Code. The Collaborative currently evaluates all tax positions, and makes determinations regarding the likelihood of those positions being upheld under review. For the years presented, and as a result of adoption, the Collaborative has not recognized any tax benefits or loss contingencies for uncertain tax positions based on its evaluations. The Collaborative is not currently under examination by any taxing jurisdiction. As a Chapter 40 governmental entity, the Collaborative is exempt from filing certain non-profit filings and, accordingly, there are no returns currently open for examination.

NOTE K – COMMONWEALTH OF MASSACHUSETTS SURPLUS REVENUE RETENTION (OSD)

The excess (deficiency) of revenue received from departments of the Commonwealth of Massachusetts is the amount in accordance with the Commonwealth of Massachusetts Not-For-Profit Provider Surplus Revenue Retention Policy, pursuant to 808CMR 1.19(3) of the Pricing, Reporting, and Auditing for Social Programs, which allows a provider to retain, for future use, a portion of annual net surplus. Net surplus from the revenues and expenses with services provided to purchasing agencies, which are subject to 808CMR 1.00, may not exceed 20% of the provider's revenues derived from contracts with state departments annually. For fiscal 2016 and beyond, there is no limit on the cumulative amount of the provider's net surplus. For the year ended June 30, 2022, the Collaborative had no surplus revenue from contracts with state departments.

Notes to Financial Statements June 30, 2022

NOTE L – DISCLOSURES REQUIRED UNDER MASSACHUSETTS GENERAL LAW C.40 § 4E

Names, duties and total compensation of the five most highly compensated employees

The five highest compensated employees of the Collaborative during fiscal year 2022 were as follows:

		<u>Total</u>
<u>Name</u>	<u>Title</u>	Compensation
Chris A. Scott, PhD	Executive Director	\$225,164
Joia Mercurio	Deputy Director	\$138,180
Kari Ann Morrin	Director of Human Resources	\$131,065
James George	Business Manager Town Accountant	\$125,875
	Former Director of Adult & Transitional	
Heather Valcanas	Services	\$124,921

Executive Director:

Responsible for the proper fiscal management of Collaborative Programs. Administer and coordinate all programs and services offered by the Collaborative. Develop and propose an annual budget to the Board of Directors. Ensure Collaborative is operating within and in compliance with federal and state laws.

Deputy Director:

Responsible for supervising the effective and efficient implementation of programs and the payroll department. Assist in the creation of required state reports, records and other documentation. Keep the executive director informed about what is happening at the program level.

Director Human Resources:

Responsible for administering personnel programs and policies for the Collaborative and ensuring that proper practices are being followed. Handle all aspects with the hiring process. Manage the day-to-day human resource functions.

Business Manager Town Accountant:

Responsible for financial reporting, budgeting and ensures the Collaborative's overall financial integrity, stability and best practices in all financial management operations. Supervise the business office personnel and assist in managing payroll and employee contracts.

Director of Adult & Transitional Services:

Responsible to ensure oversight of the adult programs and state contracts with the Commonwealth of Massachusetts. Other responsibilities include, ensure safety and structure of program, coordination with vendor contracts, both state and other businesses, and ensure the development of the adults using the programs.

Amounts expended on services for individuals aged 22 years and older

Total direct costs incurred by the Collaborative in its over 21 programs, funded in part by contracts with agencies of the Commonwealth of Massachusetts, totaled \$3,124,939 for the year ended June 30, 2022, excluding Massachusetts Teachers' and State Employees' Retirement Systems "on-behalf" payments.

Amounts expended on administration and overhead

Administrative expenses of \$1,972,735 for the year ended June 30, 2022, include all costs that cannot be directly or reasonably applied to a program of the Collaborative. Administrative expenses include salaries, related benefits and payroll taxes, associated with the Collaborative's administrative office (i.e., Executive Director, finance staff, human resources, etc.), as well as other costs associated with maintaining that office (i.e. occupancy, supplies, etc.). The Collaborative directly applies salaries, where appropriate, to its programs and allocates related employee benefits and taxes to those programs. Occupancy, supplies, maintenance and any other cost that can be directly applied, or reasonably allocated, are reported under program expense.

Accounts held by the Collaborative that may be spent at the discretion of another person or entity

The Collaborative does not hold any accounts that may be spent at the discretion of another person or entity.

Notes to Financial Statements June 30, 2022

NOTE L – DISCLOSURES REQUIRED UNDER MASSACHUSETTS GENERAL LAW C.40 \S 4E - continued

Transactions between the Collaborative and any related for-profit or non-profit organization

Other than the leases described below, the Collaborative had no transactions between the Collaborative and any related for-profit or non-profit organization.

Transactions or contracts related to purchase, sale, rental or lease of real property

Transactions or contracts related to the purchase, sale, rental, or lease of real property are described in Notes C and D to the financial statements. The Collaborative leases classroom and other program space within Tyngsborough, a member district. For the year ended June 30, 2022, rent expense under this lease was \$255,950. During the year ended June 30, 2020, the Collaborative paid \$1,000,000 for improvements to the leased space within Tyngsborough. The improvements are depreciated in the government wide financial statements over the lease term.

Annual determination and disclosure of cumulative surplus

Cum	nulative Surplus Calculation – FY22			1	Page(s) in financial statements
(A)	Surplus as of June 30, 2021		\$ 5,266,193	(A)	p. 12
	(Breakdown of use of 2021 surplus) B(1) used to support the FY22 budget	¢.			
	B(2) issued as credits to member districts	\$ \$			
	B(3) issued as a check(s) to member district(s)	-			
	B(4) deposited to a restricted account(s)	\$ 1,140,580			
(B)	Board voted uses of surplus funds during FY22	(total from B1:B4)	\$ 1,140,580	(B)	p. 12
(C)	Unexpended FY22 General Funds		\$ 1,201,989	(C)	p. 12
(D)	Cumulative Surplus as of June 30, 2022	(A) - (B) + (C) = (D)	\$ 5,327,602	(D)	p. 12
(E)	FY22 Total General Fund Expenditures*		\$ 21,054,113	(E)	p. 12
(F)	Cumulative Surplus Percentage	(D) ÷ (E)	25.30%	(F)	
	CUMULATIVE SUR Allowable uses of surplus -				
	Amovable uses of surplus	in excess of the 25 / 0 finite			
(G)	Cumulative surplus as of June 30, 2022		\$ 5,327,602		
(H)	Cumulative Surplus REDUCTIONS	25% limit (allowed)	\$ 5,263,528		
(11)	(H)1 Credited to member districts for tuition, services, etc.	\$ 64,074			
	(H)2 Deposited to an established trust and/or reserve fund	\$ -			
	(H)3 Returned (check) to school districts/towns	\$ -			
		Total Reductions	\$ 64,074		
	FY22 Cumulative Surplus Per	centage after Reductions	25.00%		

Notes to Financial Statements June 30, 2022

NOTE L – DISCLOSURES REQUIRED UNDER MASSACHUSETTS GENERAL LAW C.40 \S 4E - continued

*Reconciliation of Total General Fund Expenditures to the Statement of Revenues, Expenditures and Changes in Fund Balances – Governmental Funds on page 12:

Total Expenditures:	\$25,272,333
OPEB Obligation Funding:	1,640,580
Lease Right-of-use Asset:	(4,011,147)
Intergovernmental Expense:	(1,958,764)
	20,943,002
FY22 depreciation on leasehold improvements:	<u> 111,111</u> **
Total General Fund Expenditures per calculation above:	\$ <u>21,054,113</u>

^{**}During the year ended June 30, 2020, the Collaborative paid for \$1,000,000 of improvements to a leased facility. The payment was approved and budgeted by the Collaborative's board of directors. However, because this was a special one-time payment, the Collaborative requested clarification from the Department of Elementary and Secondary Education ("DESE") regarding treatment of the expenditure. DESE requested that the \$1,000,000 capital expenditure be treated as an expenditure over the remaining lease term of 9 years for purposes of determining the cumulative surplus funds in excess of 25% of general fund expenditures. The annual amount to be reported as an expenditure is \$111,111.

^{***}Subsequent to June 30, 2022, but prior to issuance of the financial statements, the Collaborative's board of directors voted to transfer \$64,074 to the . The \$64,074 is the required excess to be transferred to comply with the 25% cumulative surplus.

Statement of Revenues, Expenditures and Changes in Fund Balance of the General Fund - Budget to Actual

For the year ended June 30, 2022

		Original				Actual	Fi	riance with inal Budget Favorable
		Budget	Fi	inal Budget		Amounts	(U	nfavorable)
Revenues:								
Tuition and services	\$	17,268,440	\$	16,250,000	\$	16,952,896	\$	702,896
Grants and contracts		2,521,300		3,050,000		3,916,806		866,806
Other		300,800		925,000		131,285		(793,715)
Interest		29,000		1,000		3,424		2,424
Intergovernmental revenue		_				1,958,764		1,958,764
_								,
Total revenue and other support		20,119,540		20,226,000		22,963,175		2,737,175
Expenses:								
Salaries		13,181,932		13,381,932		13,873,789		(491,857)
Employee benefits and taxes		2,565,771		2,473,735		2,474,282		(547)
Operating expenses		2,946,100		2,653,200		2,148,640		504,560
Leases and rentals		460,109		531,209		475,895		55,314
On-behalf retirement payment expense				-		1,958,764		(1,958,764)
	7							_
Total expenses		19,153,912		19,040,076		20,931,370		(1,891,294)
Excess of revenues over expenses	\$	965,628	\$	1,185,924	\$	2,031,805	\$	845,881
Other Budget Items:								
Credits to member districts	\$	_	\$	_	\$	_	\$	_
Capital Budget Items	~	625,000	7	899,000	7	329,816	7	569,184
OPEB obligation funding		-				1,970,396		(1,970,396)
6 6	\$	625,000	\$	899,000	\$	2,300,212	\$	(1,401,212)
	_				_			· · · /

Note: The schedule above is presented on the same basis used by the Collaborative to present its internal budget to actual comparison and account groupings are not necessarily consistent with the Statement of Revenue, Expenditures and Changes in Fund Balances presented on page 12. Also, capital budget items presented above include actual capital outlays and transfers made to or from the Capital Reserve Fund.

OPEB Plan - Required Supplementary Information June 30, 2022

Year	De	actuarial etermined ntribution	in the d	ontributions relation to e actuarially etermined ontribution	d	ntribution eficiency (excess)	Covered employee payroll	Contributions as a percentage of covered employee payroll
June 30, 2019	\$	880,811	\$	(61,922)	\$	818,889	\$ 11,092,407	0.56%
June 30, 2020	\$	951,385	\$	(45,883)	\$	905,502	\$ 11,425,179	0.40%
June 30, 2021	\$	903,135	\$	(51,730)	\$	851,405	\$ 10,818,546	0.48%
June 30, 2022	\$	996,816	\$	(1,694,497)	\$	(697,681)	\$ 11,143,102	15.21%

Schedule Presentation

This schedule is intended to present information for 10 years. Until a 10-year trend is compiled, information is presented for those years for which information is available.

OPEB Plan - Required Supplementary Information

As of the June 30, 2022 Measurement Date

Schedule of Changes in the Co	ollaborative's Net (
Valuation Date:	July 1, 2020	July 1, 2020	July 1, 2018	July 1, 2018	July 1, 2017
For the Measurement Period ending on the	June 30, 2021	June 30, 2021	June 30, 2020	June 30, 2019	June 30, 2018
Measurement Date of:					
For the Reporting Period & Fiscal Year ending	June 30, 2021	June 30, 2021	June 30, 2020	June 30, 2019	June 30, 2018
on:					
Total OPEB Liability	7,855,437	7,760,675	7,321,481	6,291,640	4,270,784
I. Service Cost	917,149	804,839	776,751	752,044	608,129
II. Interest on Total OPEB Liability, Service Cost, and Benefit Payments	367,674	344,281	299,442	374,432	18,642
III. Changes in Benefit terms	-	=	-	-	-
IV. Difference between Expected & Actual Plan	-	(1,125,612)	(469)	(1,703,175)	-
Experience					
V. Changes of Assumption	(1,136,144)	467,416	-	2,659,477	43,514
VI. Benefit Payments Excluding Implicit Cost	(53,917)	(50,682)	(44,753)	(48,295)	(30,590)
VII. Implicit Cost Amount		(1,048)	(1,130)	(13,627)	
VIII. Total Benefit payments including Implicit Cost [VI.+VII.]	(53,917)	(51,730)	(45,883)	(61,922)	(30,590)
IX. Net Change in OPEB liability [I.+II.+III.+IV.+V.+VIII.]	94,762	439,194	1,029,841	2,020,856	639,695
X. Total OPEB liability - beginning of period XI. Prior Period Adjustment for Retirees not Previously Reflected	7,760,675	7,321,481	6,291,640	4,270,784	(148,019)
XII. Total OPEB Liability - end of period [IX.+X.+XI.]	7,855,437	7,760,675	7,321,481	6,291,640	491,676
Plan Fiduciary Net Position	6,030,973	5,271,479	4,266,767	4,039,225	3,779,108
XIII. Earning from Plan Investments	(881,086)	1,004,712	227,542	260,117	236,892
XIV. Employer Contribution to trust	1,694,497	51,730	45,883	61,922	30,590
XV. Benefit payments from trust, including refunds	(53,917)	(51,730)	(45,883)	(61,922)	(30,590)
of member contributions		, , ,	(, ,	, ,	, , ,
XVI. Administrative expense		_	-	-	-
XVII. Other	-	-	-	-	-
XVIII. Net change in plan fiduciary net position [XIII.+XIV.+XV.+XVI.+XVII.]	759,494	1,004,712	227,542	260,117	236,892
XIX. Plan fiduciary net position - beginning of	5,271,479	4,266,767	4,039,225	3,779,108	3,542,216
XX. Plan fiduciary net position - end of period [XVIII.+XIX.]	6,030,973	5,271,479	4,266,767	4,039,225	3,779,108
XXI. Net OPEB Liability [XIIXX.]	1,824,464	2,489,196	3,054,714	2,252,415	491,676
XXII. Plan fiduciary net position as a % of total OPEB liability [XX./XII.]	76.77%	67.93%	58.28%	64.20%	768.62%
XXIII. Covered employee payroll	11,143,102	10,818,546	11,425,179	11,092,407	11,775,259
XXIV. Plan NOL as % of covered employee	, -,		, -,-,-	,	, ,
payroll [XXI./XXIII]	16.37%	23.01%	26.74%	20.31%	4.18%
Single Discount Rate to calculate Plan Liabilities	5.04%	4.25%	4.25%	4.25%	7.50%

Schedule Presentation

This schedule is intended to present information for 10 years. Until a 10-year trend is compiled, information is presented for those years for which information is available.

OPEB Plan - Required Supplementary Information As of the June 30, 2022 Measurement Date

Notes to Required Supplementary Information:

Valuation Date: Actuarially Determined Contribution was calculated as of July 1, 2020.

Actuarial Cost Method: Individual Entry Age Normal

Asset-Valuation Method: Market Value of Assets as of the Measurement Date, June 30, 2022.

Actuarial Assumptions:

Investment Rate of Return: 5.44%, net of OPEB plan investment expense, including inflation.

Municipal Bond Rate: 4.09% as of June 30, 2022 (source: S&P Municipal Bond 20-Year High

Grade Index - SAPIHG)

Single Equivalent Discount Rate: 5.04%, net of OPEB plan investment expense, including inflation.

Inflation: 2.50% as of June 30, 2022 and for future periods

Salary Increases: 3.00% annually as of June 30, 2022 and for future periods

Cost of Living Adjustment: Not Applicable

Pre-Retirement Mortality: General: RP-2014 Mortality Table for Blue Collar Employees projected

generationally with scale MP-2016 for males and females, set forward 1 year

Post-Retirement Mortality: General: RP-2014 Mortality Table for Blue Collar Healthy Annuitants

projected generationally with scale MP-2016 for males and females, set

forward 1 year for females

Disabled Mortality: General: RP-2014 Mortality Table for Blue Collar Healthy Annuitants

projected generationally with scale MP-2016 for males and females,, set

forward 1 year

OPEB Plan - Required Supplementary Information As of the June 30, 2022 Measurement Date

Notes to Required Supplementary Information (Continued):

Plan Membership

Plan Membership: At July 1, 2020, the OPEB plan membership consisted for the following

Inactive employees or beneficiaries currently receiving benefits: 12
Active Employees: 216
Total: 228

Events Subsequent to the Measurement Date

To the best of our knowledge there were no material events subsequent to the Measurement Date that would impact the figures shown in this report.

Changes in Assumptions:

From June 30, 2021 to June 30, 2022:

Due to the GASB 75 standards the discount rate has been changed from 4.25% to 5.04%.

Contributions/Withdrawals:

The contribution requirements of plan members and the Collaborative are established and may be amended through

Census Data Manipulation:

In the absence of data, the following was assumed:

Spouse Sex: Male participants had female spouses and vice versa.

Spouse Age: Male spouses were three years older than female spouses and same sex spouses were

the same age.

Hire Age: Participants who were not on the previous valuation were hired halfway between last

valuation and the current valuation. If there was no census data related to the last

valuation, the participants were assumed to have been hired at age forty.

Retiree Age: Retirees had the same birth date as they had the prior valuation. If there was census data

related to the last valuation, retirees who were enrolled in Active plans were assumed to be age sixty-two and retirees who were enrolled in Medicare Supplement plans were assumed to be age seventy-two. Those not enrolled in a medical plan were assumed to

be sixty-seven.

School Demographics: N/A

Other Material Changes: No other data changes were deemed to be material.

Valley Collaborative
Schedule of the Collaborative's Proportionate Share of Net Pension Liability
For the Year Ended June 30, 2022

		MTRS	 MSERS
Collaborative's proportion of net pension liability	FY2014	0.10521%	0.02526%
	FY2015	0.07985%	0.02466%
	FY2016	0.08405%	0.07637%
	FY2017	0.08453%	0.08118%
	FY2018	0.09167%	0.08646%
	FY2019	0.08325%	0.10137%
	FY2020	0.08129%	0.08658%
	FY2021	0.07984%	0.07671%
Collaborative's proportionate share of net pension liability	FY2014	\$ 16,724,835	\$ 1,871,525
	FY2015	\$ 16,360,313	\$ 2,806,546
	FY2016	\$ 18,790,793	\$ 10,530,873
	FY2017	\$ 19,344,064	\$ 10,410,850
	FY2018	\$ 21,737,193	\$ 11,438,238
	FY2019	\$ 20,989,574	\$ 14,834,931
	FY2020	\$ 23,205,036	\$ 14,855,001
	FY2021	\$ 18,129,788	\$ 8,006,281
Collaborative's covered-employee payroll	FY2014	\$ 6,277,563	\$ 4,565,446
	FY2015	\$ 5,347,143	\$ 4,285,929
	FY2016	\$ 5,527,894	\$ 4,254,279
	FY2017	\$ 5,762,613	\$ 4,635,195
	FY2018	\$ 6,333,668	\$ 6,028,713
	FY2019	\$ 6,087,231	\$ 6,039,995
	FY2020	\$ 6,181,687	\$ 5,305,358
	FY2021	\$ 6,202,814	\$ 4,668,914
Collaborative's proportionate share of net pension liability as a			
percentage of its covered-employee payroll	FY2014	266.42%	40.99%
	FY2015	305.96%	65.48%
	FY2016	339.93%	247.54%
	FY2017	335.68%	224.60%
	FY2018	343.20%	189.73%
	FY2019	344.81%	245.61%
	FY2020	375.38%	280.00%
	FY2021	292.28%	171.48%
Plan fiduciary net position as a percentage of total pension liability	FY2014	61.64%	76.32%
	FY2015	55.38%	67.87%
	FY2016	52.73%	63.48%
	FY2017	54.25%	67.21%
	FY2018	54.84%	67.91%
	FY2019	53.95%	66.28%
	FY2020	50.67%	62.48%
	FY2021	62.03%	77.54%

Notes to Required Supplementary Information

MTRS is the Massachusetts Teachers' Retirement System. MSERS is the Massachusetts State Employees' Retirement System. Also, see Note E to financial statements.

Measurement Date

The amounts presented in this schedule were determined as of June 30, 2021.

Schedule Presentation

This schedule is intended to present information for 10 years. Until a 10-year trend is compiled, information is presented for those years for which information is available.

See independent auditor's report.

Schedule of Pension Contributions For the Year Ended June 30, 2022

	FY2014	FY2015	FY2016		FY2017	FY2018	FY2019	FY2020	FY2021
MTRS									
Contractually required contribution	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -
Contributions in relation to the contractually required contribution	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -
Contribution deficiency (excess)	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -
Collaborative's covered-employee payroll	\$ 6,277,563	\$ 5,347,143	\$ 5,527,894	\$	5,762,613	\$ 6,333,668	\$ 6,087,231	\$ 6,181,687	\$ 6,202,814
Contributions as a percentage of covered-employee payroll	0.00%	0.00%	0.00%	7	0.00%	0.00%	0.00%	0.00%	0.00%
MSERS									
Contractually required contribution	\$ 255,665	\$ 240,012	\$ 238,217	\$	259,571	\$ 337,608	\$ 338,240	\$ 323,627	\$ 284,804
Contributions in relation to the contractually required contribution	\$ 255,665	\$ 240,012	\$ 238,217	\$	259,571	\$ 337,608	\$ 338,240	\$ 323,627	\$ 284,804
Contribution deficiency (excess)	\$ -	\$ Ţ	\$	\$	-	\$ -	\$ -	\$ -	\$ _
Collaborative's covered-employee payroll	\$ 4,565,446	\$ 4,285,929	\$ 4,254,279	\$	4,635,195	\$ 6,028,713	\$ 6,039,995	\$ 5,305,358	\$ 4,668,914
Contributions as a percentage of covered-employee payroll	5.60%	5.60%	5.60%		5.60%	5.60%	5.60%	6.10%	6.10%

Notes to Required Supplementary Information

MTRS is the Massachusetts Teachers' Retirement System. MSERS is the Massachusetts State Employees' Retirement System. Also, see Note E to financial statements.

Measurement Date

The amounts presented in this schedule were determined as of June 30, 2021.

Schedule Presentation

This schedule is intended to present information for 10 years. Until a 10-year trend is compiled, information is presented for those years for which information is available.

Contributions

The Collaborative is required to pay an annual appropriation as established by the Public Employees' Retirement Administration Commission (PERAC) for MSERS. No contribution is required for MTRS. The Commonwealth of Massachusetts as a nonemployer is legally responsible for the entire past service cost related to the Collaborative and therefore has a 100% special funding situation.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Valley Collaborative Billerica, Massachusetts

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Valley Collaborative (a collaborative organized under the Laws of the Commonwealth of Massachusetts), as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise Valley Collaborative's basic financial statements, and have issued our report thereon November 17, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Valley Collaborative's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Valley Collaborative's internal control. Accordingly, we do not express an opinion on the effectiveness of Valley Collaborative's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Valley Collaborative's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the collaborative's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the collaborative's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Certified Public Accountants Newburyport, Massachusetts November 17, 2022



ACCEPTANCE OF THE BOARD OF DIRECTORS

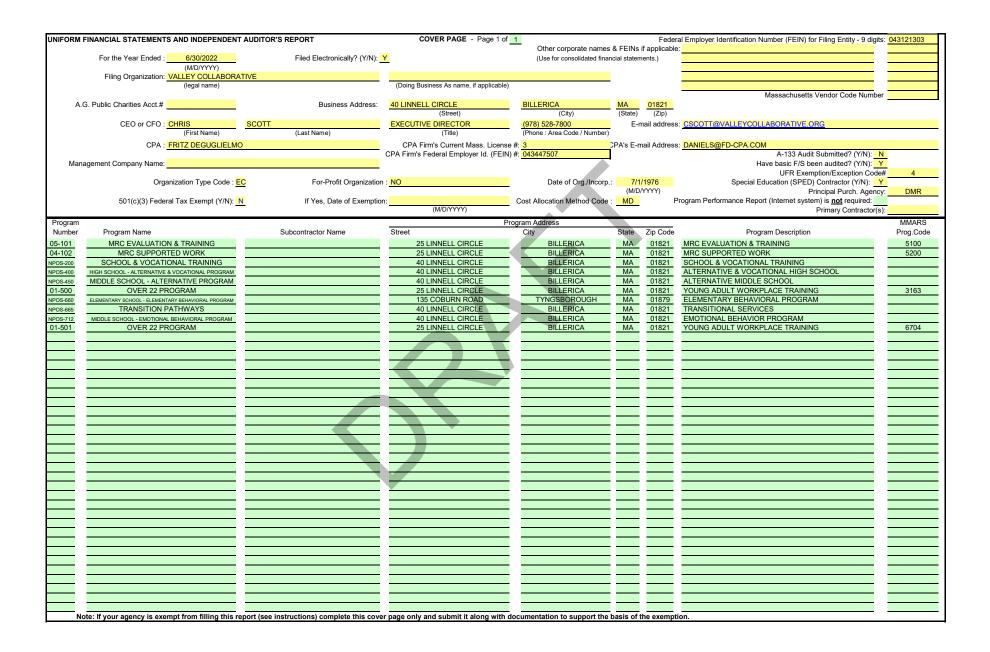
We, the Board of Directors of the Valley Collaborative, have voted to accept the representations of management and the expression of the opinions made by Fritz DeGuglielmo LLC as embodied in the financial statements, supplemental schedules and independent auditor's reports for the year ended June 30, 2022.

We also certify that the representations made by management and the disclosures in the financial statements are accurate and have been correctly and completely disclosed as required by accounting principles generally accepted in the United States of America and under Commonwealth of Massachusetts laws for the year ended June 30, 2022.

Board Chair	
Date	

Uniform Financial Report

June 30, 2022



	ORGANIZATION : V	ALLEY COLLABOI	RATIVE		FEIN	N: 043121303	
1 .	STATEMENT OF FINANCIAL POSITION AS OF	06/30/2022	\A/I7	TH COMPARATIVI	E TOTAL S AS OF	6/30/2021	
·	(BALANCE SHEET)	00/30/2022	***	III COMPANATIVI	E TOTALS AS OF	0/30/2021	
	(BALANCE SHEET)						
		CURRENT				TOTAL	TOTAL
		OPERATIONS	PLANT	ENDOWMENT	CUSTODIAN	THIS YEAR	LAST YEAR
	ASSETS						
1	Cash and Cash Equivalents	3,249,460	1,500,000			4,749,460	9,415,892
2	Accounts Receivable, Program Services	3,354,814				3,354,814	937,531
3	Allowance for Doubtful Accounts						
4	Net Accounts Receivable, Program Services	3,354,814				3,354,814	937,531
5	Contributions Receivable						
6 7	Notes Receivable Prepaid Expenses	340,892				340,892	136,681
8	Other Accounts Receivable	340,092				340,632	130,061
9	Other Current Assets						
10	Short-Term Investments						
11	TOTAL CURRENT ASSETS	6,945,166	1,500,000			8,445,166	10,490,104
12	Land, Buildings, and Equipment		12,441,156			12,441,156	12,111,340
13	Accumulated Depreciation		(5,205,361)			(5,205,361)	(4,433,069)
14	Net Land, Buildings and Equipment		7,235,795			7,235,795	7,678,271
15	Long-Term Investments						
16	Other Assets	2,010,393	3,921,664			5,932,057	1,920,344
17	Due From Other Funds		10.077.170				
18	TOTAL ASSETS	8,955,559	12,657,459			21,613,018	20,088,719
	LIABILITIES AND NET ASSETS						
19	Accounts Payable	36,528				36,528	89,487
20	Subcontract Payable	30,320				30,320	05,407
21	Accrued Expenses	1,302,315				1,302,315	1,357,231
22	Current Notes Payable	.,,,,,,,,,				.,,,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
23	Current Portion Long-Term Debt						
24	Deferred Revenue	250,000				250,000	256,300
25	Other Current Liabilities	4,830				4,830	2,000,000
26	TOTAL CURRENT LIABILITIES	1,593,673				1,593,673	3,703,018
27	Long-Term Notes & Mortgage Payable						
28	Other Liabilities	4,332,509	3,954,347			8,286,856	5,033,324
29	Due to Other Funds TOTAL LIABILITIES	E 000 100	3,954,347			0.000.500	0.700.040
30	TOTAL LIADILITIES	5,926,182	3,954,347			9,880,529	8,736,342
	NET ASSETS						
31	Without Donor Restrictions	3,005,486	7,203,112			10,208,598	9,831,484
32	With Donor Restrictions	23,891	1,500,000			1,523,891	1,520,893
33							
34	TOTAL NET ASSETS	3,029,377	8,703,112			11,732,489	11,352,377
35	TOTAL LIABILITIES AND NET ASSETS	8,955,559	12,657,459			21,613,018	20,088,719
	See Accompanying Notes to the Financial Statements						
	panjing notes to the manda otatement						

	ORGANIZATION: VALLEY COLLABORA	ATIVE	FEII	N: 043121303	
	STATEMENT OF ACTIVITIES FOR THE YEAR ENDED	06/30/2022 V	ITH COMPARATIV	'E TOTALS FOR THE YEAR ENDED	06/30/2021
	REVENUES, GAINS, AND OTHER SUPPORT	Without Donor Restrictions	With Donor Restrictions	TOTAL THIS YEAR	TOTAL LAST YEAR
1	Contributions, Gifts, Legacies, Bequests & Special Events	Restrictions	20,208	20,208	4,717
2	In-Kind Contributions		20,200	20,200	7,717
3	Grants	407,291		407,291	31,967
4	Program Service Fees	19,870,585		19,870,585	18,838,987
5	Federated Fundraising Organization Allocation				
6	Investment Revenue	3,424		3,424	1,950
7	Revenue from Commercial Products & Services	704,416		704,416	239,352
8	Other	1,977,461		1,977,461	5,223,126
9	Net Assets Released From Restrictions:				
10	Satisfaction of Program Restrictions	17,210	(17,210)		
11 12	Satisfaction of Equipment Acquisition Restrictions Expiration of Time Restrictions				
13	TOTAL REVENUE, GAINS, AND OTHER SUPPORT	22,980,387	2,998	22,983,385	24,340,099
13	TOTAL REVEROL, GAING, AND OTHER SOFT ORT	22,960,367	2,990	22,963,363	24,340,099
	EXPENSES AND LOSSES				
14	Administration (Management & General)	2,111,794		2,111,794	2,303,498
15	Fundraising				, ,
16	Total Program Services	19,609,080		19,609,080	19,808,144
17	TOTAL EXPENSES	21,720,874		21,720,874	22,111,642
18	Losses				
19	TOTAL EXPENSES AND LOSSES	21,720,874		21,720,874	22,111,642
	CHANGES IN NET ASSETS:				
20	Property & Equipment Acquisitions from Unrestricted Funds				
21	Transfer of Realized Endowment Fund Appreciation				
22	Return to Donor				
23	Other Increases (Decreases)	(882,399)		(882,399)	(3,362,163)
24	TOTAL CHANGES IN NET ASSETS	377,114	2,998	380,112	(1,133,706)
25	NET ASSETS AT BEGINNING OF YEAR	9,831,484	1,520,893	11,352,377	12,486,083
26	NET ASSETS AT END OF YEAR	10,208,598	1,523,891	11,732,489	11,352,377
5	ee Accompanying Notes to Financial Statements				

	ORGANIZATION: VALLEY COLLABORATIVE	FEIN:	043121303
		<u>-</u>	
	STATEMENT OF CASH FLOWS for the YEAR ENDED	06/30/2022	
	INDIRECT METHOD		
	Cash Flows from Operating Activities:		TOTAL
1	Changes in Net Assets		380,887
	Adjustments to Reconcile Change In Net Assets to Net	_	000,001
	Cash provided by/(used in) Operating Activities:		
2	Depreciation		772,292
3	Losses	-	112,292
4	Increase/Decrease in Net Accounts Receivable	-	(2,417,283)
5	Increase/Decrease in Prepaid Expenses	-	(204,211)
6	Increase/Decrease in Contributions Receivable	-	(204,211)
7	Increase/Decrease in Accounts Payable	-	(52,599)
8	Increase/Decrease in Accounts 1 ayable Increase/Decrease in Accrued Expenses	-	(54,916)
9	Increase/Decrease in Deferred Revenue	_	(6,300)
10	Increase/Decrease in Subcontract Payable	-	(0,300)
11	Contributions Restricted for Long-Term Investment	-	
12	Net Unrealized and Realized Gains on Long-Term Investments	-	
13	Other Cash Used in/Provided by Operating Activities	-	(2,754,486)
14	Net Cash Provided by/(used in) Operating Activities	-	(4,336,616)
14	Net Cash Flovided by/(used in) Operating Activities	_	(4,330,010)
	Cash Flows from Investing Activities:		
15	Insurance Proceeds		
16	Purchase(s) of Capital Assets (Land, Bldgs. & Equip.)		(329,816)
17	Proceeds from Sale(s) of Investments		
18	Purchase(s) of Investments		
19	Purchase(s) of Assets Restricted To Long-Term Investment		
20	Other Investing Activities		
21	Net Cash Provided by/(used in) Investing Activities		(329,816)
	Cash from Financing Activities:		
	Proceeds from Contributions Restricted For:		
22	Investment in Endowment		
23	Investment in Endowment	-	
24	Investment in Perm Endowment Investment in Plant (Land Bldgs. & Equip.)	-	
Z+	Other Financing Activities:	_	
25	Contributions Restricted for Long-Term Investment		
26	Interest and Dividends Restricted for Reinvestment	-	
27	Payments on Notes Payable	-	
28	Payments on Notes Payable Payments on Long-Term Debt	-	
20 29	Other Finance Payments/Reciepts	-	
30	Net Cash Provided by/(used in) Financing Activities	-	
30	Net Cash Flovided by/(used iii) Financing Activities	-	
	See Accompanying Notes to the Financial Statements		
	1 7 0		

	ORGANIZATION: VALLEY COLLABORATIVE FEIN: 043121303
	STATEMENT OF CASH FLOWS for the YEAR ENDED 06/30/2022
	INDIRECT METHOD
31 32 33	Net Increase/(Decrease) in Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of Year Cash and Cash Equivalents at End of Year 4,749,460
	Supplemental Disclosure of Cash Flow Information:
34 35	Cash Paid During the Year for Interest Cash Paid During the Year for Taxes/Other
	Supplemental Data for Noncash Investing and Financing Activities:
36 37 38 39 40	Gifts of Equipment Other Noncash Investing and Financing Activities
	See Accompanying Notes to the Financial Statements

Statement of Functional Expenses	s for the Year End	ed: 06/30/2022			
		SUPPORTING	3 SERVICES	PROGRAM SERVICES	
	TOTALS	ADMINISTRATION (MNGT. & GEN.)	FUND RAISING	TOTAL ALL PROGRAMS	
. Employee Compensation & Related Expenses	17,976,811	1,380,522		16,596,289	
2. Occupancy	910,301	34,919		875,382	
3. Other Program / Operating Expense	1,043,437	5,862		1,037,575	
. Subcontract Expense					
. Direct Administrative Expense	919,740	590,630		329,110	
. Other Expenses	98,292			98,292	
'. Depreciation of Buildings and Equipment	772,293	99,861		672,432	
3. TOTAL EXPENSES	21,720,874	2,111,794		19,609,080	

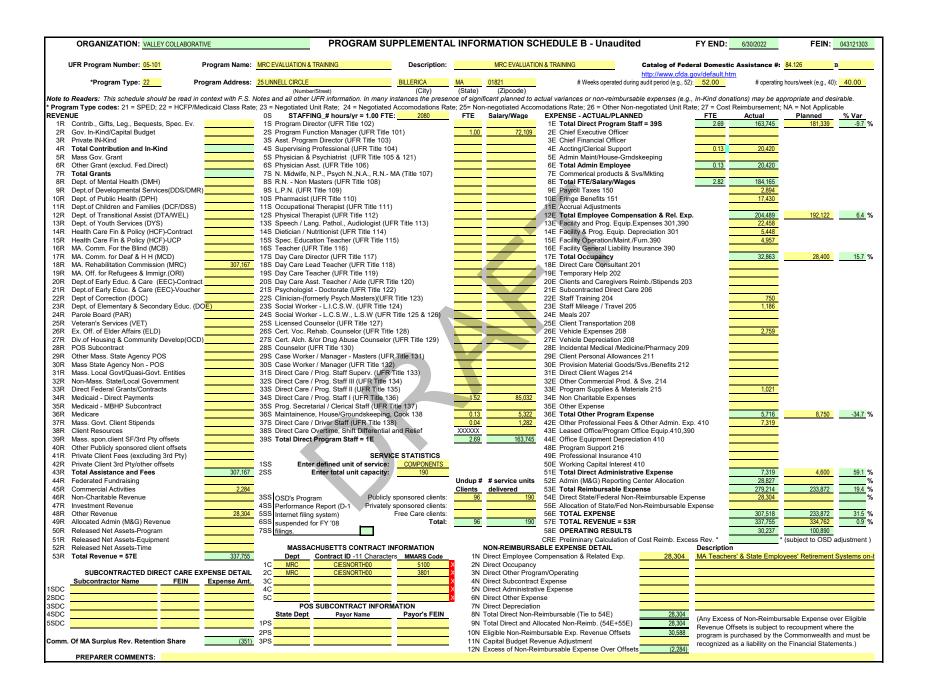
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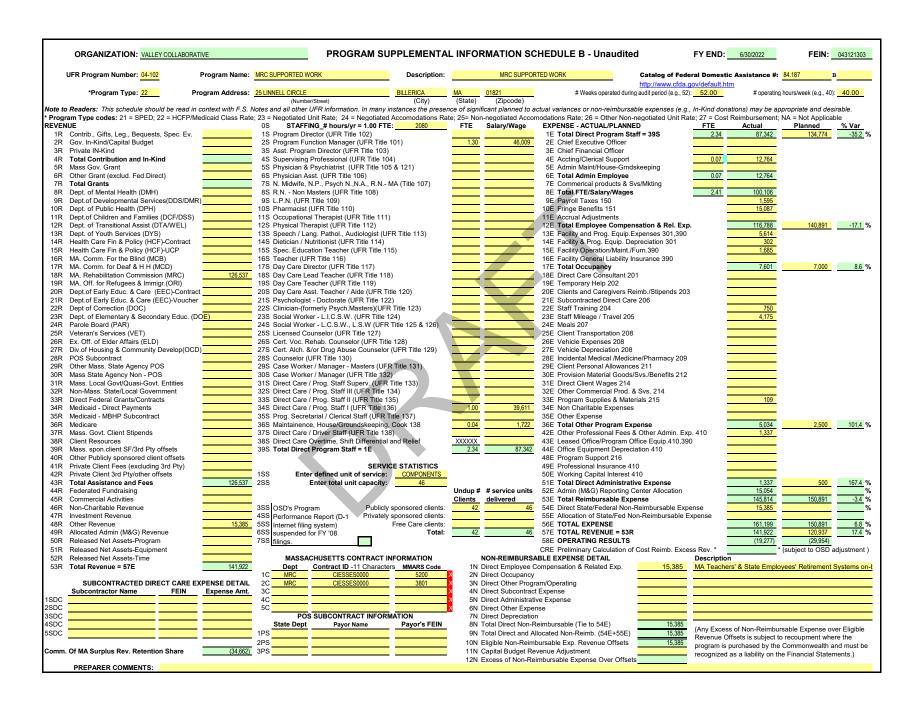
Otato	nent of Functional Expense	3 101 tile Teal Lilue	ed: 06/30/22			
		PROGRAM#	PROGRAM#	PROGRAM#	PROGRAM#	PROGRAM
		05-101	04-102	NPOS-200	NPOS-400	NPOS-45
1. Employee	Compensation & Related Expenses	232,793	132,173	4,935,763	2,279,718	116
2. Occupancy	1	27,415	7,299	142,990	82,730	
3. Other Prog	ram / Operating Expense	5,716	5,034	331,732	110,854	
4. Subcontrac	ct Expense					
5. Direct Adm	ninistrative Expense	7,319	1,337	80,425	50,977	1
6. Other Expe	enses			25,259	28,112	
7. Depreciation	on of Buildings and Equipment	5,448	302	260,710	162,945	6
8. TOTAL EX	PENSES	278,691	146,145	5,776,879	2,715,336	125

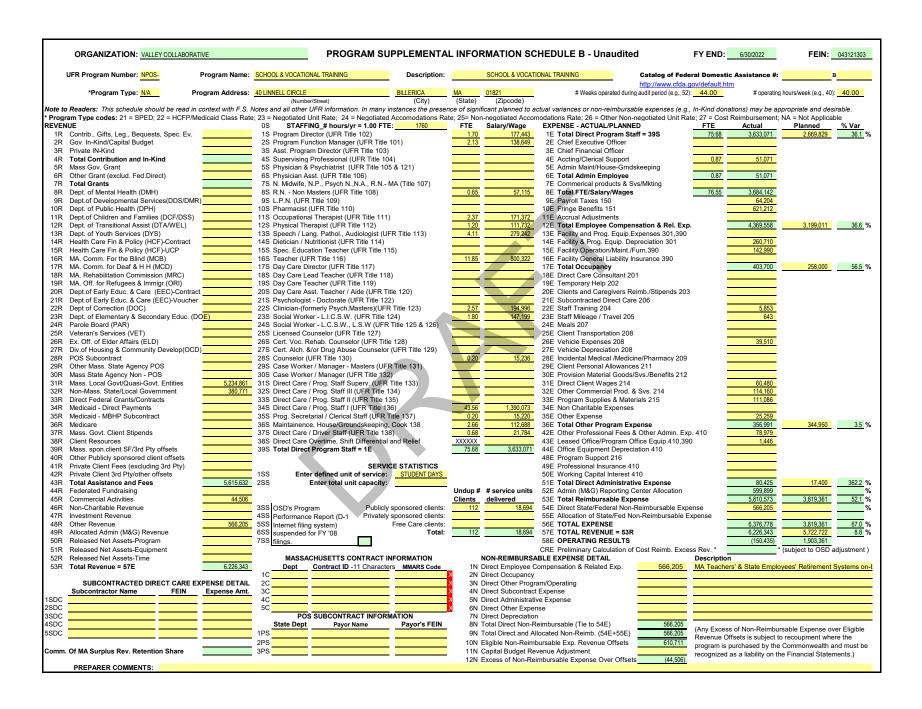
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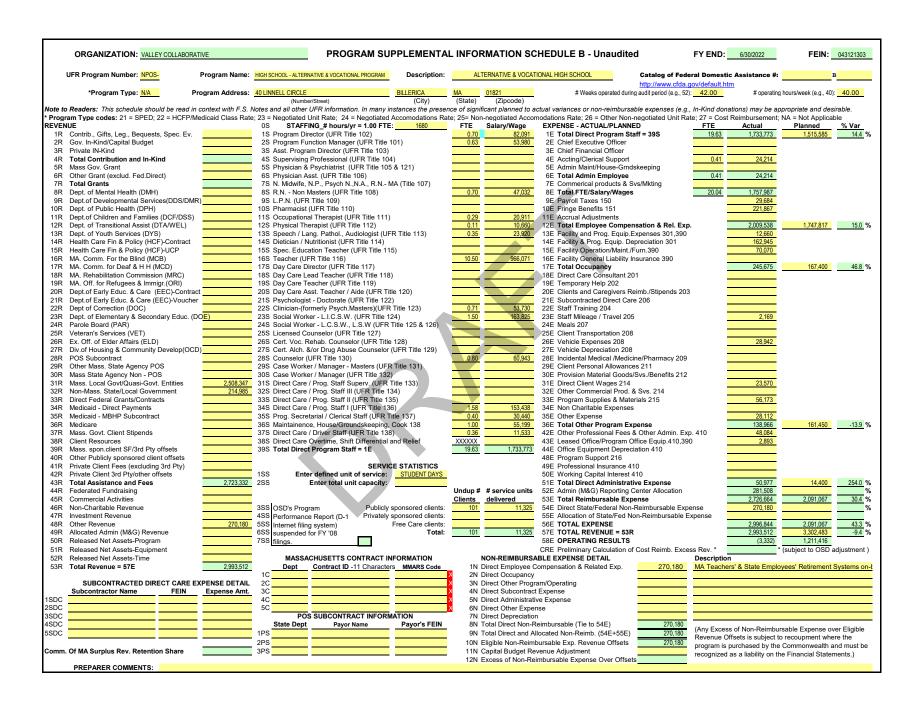
	Statement of Functional Expenses		ed: 06/30/22			
		PROGRAM#	PROGRAM #	PROGRAM#	PROGRAM#	PROGRAM
		01-500	NPOS-660	NPOS-665	NPOS-712	01-501
1.	Employee Compensation & Related Expenses	2,308,838	4,640,333		1,894,375	55,
2.	Occupancy	182,169	377,969		54,552	
3.	Other Program / Operating Expense	309,998	183,658		88,857	1
4.	Subcontract Expense					
5.	Direct Administrative Expense	51,899	79,041		56,454	
6.	Other Expenses	736	25,754		14,536	3
7.	Depreciation of Buildings and Equipment	103,872	69,335	647	62,546	
8.	TOTAL EXPENSES	2,957,512	5,376,090	647	2,171,320	60

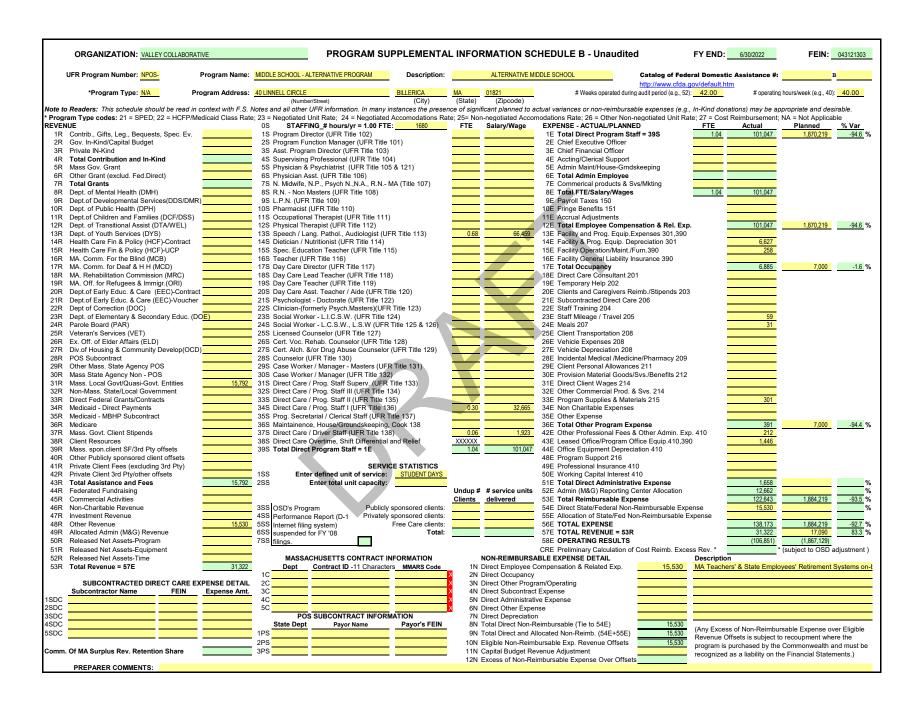
ORGANIZATION: VALLEY CO	OLLABORATIVE			ORGANIZAT	ION SUPPLEMENTAL INFORMATION SCH	HEDU	JLE A - Unau	ıdited	l FY	END:	6/30/2022	FEIN:	043121303
						Total O	Organization	A	dmin (M&G)	F	und Raising	Total	All Programs
	Total Organization	Admin.(M&G)	Fund Raising	Total All Prog		FTE	Expense	FTE	Expense	FTE	Expense	FTE	Expense
1R Contributions, Gifts, Legacies, Bequests						233.43	12,169,460	XXXX	XXXXXXXXXX	XXXX	XXXXXXXXX	233.43	12,169,460
2R Gov. In-Kind/Capital Budget		XXXXXXXXXXX	XXXXXXXXXXX			1.00	195,625	1.00	195,625				
3R Private IN-Kind						0.20	125,325	0.20	125,325				
4R Total Contributions and In-Kind 5R Mass Gov. Grant		XXXXXXXXXXX	XXXXXXXXXXX			10.90 0.60	991,304 25,461	6.85 0.60	670,702 25,461			4.05	320,602
6R Other Grant (exclud. Fed.Direct)	407,291	407,291	**********			12.70	1,337,715	8.65	1,017,113			4.05	320,602
7R Total Grants	407,291	407,291			7E Commercial Products & Svs/Mkting FTE/Exp	12.10	1,007,710	0.00	1,017,110	XXXX	XXXXXXXXXX	4.00	020,002
8R Dept. of Mental Health (DMH)		XXXXXXXXXXX	XXXXXXXXXXX		8E Total FTE/Salary/Wages 24	246.13	13,507,175	8.65	1,017,113			237.48	12,490,062
9R Dept.of Developmental Services(DDS/DMR)	2,941,024	XXXXXXXXXX	XXXXXXXXXXX	2,941,024			252,098		27,584				224,514
10R Dept. of Public Health (DPH)		XXXXXXXXXX	XXXXXXXXXX		10E Fringe Benefits 151		2,222,184		260,031				1,962,153
11R Dept.of Children and Families (DCF/DSS)		XXXXXXXXXX	XXXXXXXXXX		11E Accrual Adjustments								
12R Dept. of Transitional Assist (DTA/WEL)		XXXXXXXXXXX	XXXXXXXXXXX		12E Total Employee Compensation & Rel. Exp.		15,981,457		1,304,728				14,676,729
13R Dept. of Youth Services (DYS) 14R Health Care Fin & Policy (HCF)-Contract		XXXXXXXXXXXX	XXXXXXXXXXXX		13E Facility and Prog. Equip.Expenses 301, 390 14E Facility & Prog. Equip. Depreciation 301		456,472 767,293		31,650 99,861				424,822 667,432
15R Health Care Fin & Policy (HCF)-UCP		XXXXXXXXXXX	XXXXXXXXXXXX		15E Facility Operation/Maint./Furn.390		453,829		3,269				450,560
16R MA. Comm. For the Blind (MCB)	25,198	XXXXXXXXXXX	XXXXXXXXXXX	25,198	16E Facility General Liability Insurance 390								,
17R MA. Comm. for Deaf & H H (MCD)		XXXXXXXXXXX	XXXXXXXXXXX		17E Total Occupancy		1,677,594		134,780				1,542,814
18R MA. Rehabilitation Commission (MRC)	459,673	XXXXXXXXXXX	XXXXXXXXXX	459,673	18E Direct Care Consultant 201								
19R MA. Off. for Refugees & Immigr.(ORI)		XXXXXXXXXXX	XXXXXXXXXX		19E Temporary Help 202	_			100000		1000000		
20R Dept.of Early Educ. & Care (EEC)-Contract		XXXXXXXXXXX	XXXXXXXXXXX		20E Clients and Caregivers Reimb./Stipends 203				XXXXXXXXXX		XXXXXXXXXX		
21R Dept.of Early Educ. & Care (EEC)-Voucher 22R Dept of Correction (DOC)		XXXXXXXXXXXX	XXXXXXXXXXXX		21E Subcontracted Direct Care 206 22E Staff Training 204		25,341		XXXXXXXXXX 4,453		XXXXXXXXXX		20,888
23R Dept. of Elementary & Secondary Educ. (DOE)		XXXXXXXXXXX	XXXXXXXXXXX		23E Staff Mileage / Travel 205		26,505		1,041				25,464
24R Parole Board (PAR)		XXXXXXXXXXX	XXXXXXXXXXX		24E Meals 207		20,505		1,041				25,404
25R Veteran's Services (VET)		XXXXXXXXXXX	XXXXXXXXXXX		25E Client Transportation 208				XXXXXXXXXX		XXXXXXXXXX		
26R Ex. Off. of Elder Affairs (ELD)		XXXXXXXXXXX	XXXXXXXXXXX		26E Vehicle Expenses 208		138,515		368				138,147
27R Div.of Housing & Community Develop(OCD))	XXXXXXXXXXX	XXXXXXXXXXX		27E Vehicle Depreciation 208								
28R POS Subcontract		XXXXXXXXXXXX	XXXXXXXXXXXX		28E Incidental Medical /Medicine/Pharmacy 209 29E Client Personal Allowances 211				XXXXXXXXXXX		XXXXXXXXXXX		
29R Other Mass. State Agency POS 30R Mass State Agency Non - POS		XXXXXXXXXXXX	XXXXXXXXXXXX		30E Provision Material Goods/Svs./Benefits 212				XXXXXXXXXXX		XXXXXXXXXXX		
31R Mass. Local Govt/Quasi-Govt. Entities	14,372,496	XXXXXXXXXXX	XXXXXXXXXXX	14,372,496	31E Direct Client Wages 214		330,030		XXXXXXXXXX		XXXXXXXXXX		330,030
32R Non-Mass. State/Local Government	2,072,194	XXXXXXXXXXX	XXXXXXXXXXX	2,072,194	32E Other Commercial Prod. & Svs. 214		174,580						174,580
33R Direct Federal Grants/Contracts		XXXXXXXXXX	XXXXXXXXXX		33E Program Supplies & Materials 215		348,435		XXXXXXXXX		XXXXXXXXX		348,435
34R Medicaid - Direct Payments		XXXXXXXXXXX	XXXXXXXXXXX		34E Non Charitable Expenses	_	00.000						00.000
35R Medicaid - MBHP Subcontract 36R Medicare		XXXXXXXXXXXX	XXXXXXXXXXXX		35E Other Expense 36E Total Other Program Expense	_	98,292 1,141,729		5,862				98,292 1,135,867
37R Mass. Govt. Client Stipends		XXXXXXXXXXX	XXXXXXXXXXX		37E Management Fees 410	_	1,141,725		5,002				XXXXXXXXXX
38R Client Resources		XXXXXXXXXXX	XXXXXXXXXXX		38E Fundraising Fees 410				XXXXXXXXXX				XXXXXXXXXX
39R Mass. Publicly sponsored client offsets		XXXXXXXXXXX	XXXXXXXXXXX		39E Legal Fees 410		33,538		33,538				XXXXXXXXXX
40R Other Publicly sponsored client offsets		XXXXXXXXXX	XXXXXXXXXXX		40E Audit Fees 410		36,000		36,000				XXXXXXXXXX
41R Private Client Fees (excluding 3rd Pty)		XXXXXXXXXXX	XXXXXXXXXXX		41E Management Consultant 410		504 500		045.000				XXXXXXXXXX
42R Private Client 3rd Pty/other offsets 43R Total Assistance and Fees	19.870.585	XXXXXXXXXXXXXXXXX	XXXXXXXXXXXX	19,870,585	42E Other Professional Fees & Other Admin. Expenses 410 43E Leased Office/Program Office Equip.410,390	0 _	561,538 19,422		245,802 6,048				315,736 13,374
44R Federated Fundraising	19,070,303	^^^^^	**********	19,070,303	44E Office Equipment Depreciation 410	_	15,422		0,040				10,074
45R Commercial Activities	704,416	129,000		575,416									XXXXXXXXXX
46R Non-Charitable Revenue					46E Admin. Vehicle Depreciation 410								XXXXXXXXX
47R Investment Revenue	3,424	3,424			47E Directors & Officers Insurance 410								XXXXXXXXXX
48R Other Revenue	1,977,461 XXXXXXXXXX	39,205		1,938,256	48E Program Support 216	_	269,242		XXXXXXXXXX				
49R Allocated Admin (M&G) Revenue 50R Released Net Assets-Program	17,210	17,210			49E Professional Insurance 410 50E Working Capital Interest 410	-	269,242		269,242				
51R Released Net Assets-Flogram	11,210	17,210			51E Total Direct Administrative Expense	-	919.740		590,630				329.110
52R Released Net Assets-Time					52E Admin (M&G) Reporting Center Allocation	_	XXXXXXXXXX		(2,036,000)				2,036,000
					53E Total Reimbursable & Fundraising Expense		19,720,520						19,720,520
53R TOTAL REVENUE	22,980,387	596,130		22,384,257	54E Direct State/Federal Non-Reimbursable Expense		2,000,354		75,794		XXXXXXXXX		1,924,560
54R TOTAL EXPENSE = 56E	21,720,874	75,794		21,645,080	55E Allocation of State/Fed Non-Reimbursable Expense	_	XXXXXXXXXX		75.70				01.015.655
55R OPERATING RESULTS	1,259,513	520,336		739,177		N-+- :	21,720,874	^	75,794	Daartee	an anadiment	ata N T	21,645,080
COMPENSATION DISCLOSURE Enter all 0	nomnonaction (act-	v honofit ===!-	vohiolos	ant novments	NON-REIMBURSABLE EXPENSE DETAIL 1N Direct Employee Compensation & Related Exp.	rvote t	to Readers : Pleas 1,995,354	e see S	chedule B Note to	readers	regarding appropri	ate Non-R	eimbursable Exp. 1,919,560
loans, etc.) from the entity & its related parties/affil	compensation (salar liates to organization	y, perielli packages i principals. Attach	s, veriicles, consulte schedule of non-se	anı payınenıs, alarv items	2N Direct Occupancy	-	1,990,354		75,794		XXXXXXXXXX		1,919,500
, story more and orday who related pulled all	Reporting Entity Com		Compensation from		3N Direct Other Program/Operating						XXXXXXXXXX		
Name & Title	Salary	Other	Salary	Other	4N Direct Subcontract Expense						XXXXXXXXX		
1C Dr. Chris Scott, Executive Director	227,414	\$ 4,800			5N Direct Administrative Expense						XXXXXXXXXX		
2C					6N Direct Other Expense						XXXXXXXXX		
3C					7N Direct Depreciation		5,000		75 70 4		XXXXXXXXXX		5,000
4C 5C					8N Total Direct Non-Reimbursable (must tie to 54E)	\ =	2,000,354 2,000,354		75,794		XXXXXXXXXXX		1,924,560
	Ota di sa El i	E		11-1-11-1	9N Total Direct and Allocated Non-Reimbursable (54E+55E		77		75,794				1,924,560
MA. Surplus Revenue Retention Prior Year Ma. Revenue 17,010,562	Starting Balance	Expended Amount	Accrual Amount	Liability Amt.	10N Eligible Non-Reimb./Fundraising Exp. Revenue Offsets 11N Capital Budget Revenue Adjustments	s	3,109,802 5.000		596,130		XXXXXXXXXXX		2,513,672 5,000
					12N Excess of Non-Reimb./Fundraising Expense over Offset	ets	(1,114,448)		(520,336)		XXXXXXXXXX		(594,112)
Comm. of MA cost reimbursement overbilling	(preliminary calc.	subject to adjustr	nent)		Description of Admin (M&G) Direct Non-Reimbursable B		Gee attachment		(===,==0)				(,)
	•	•											

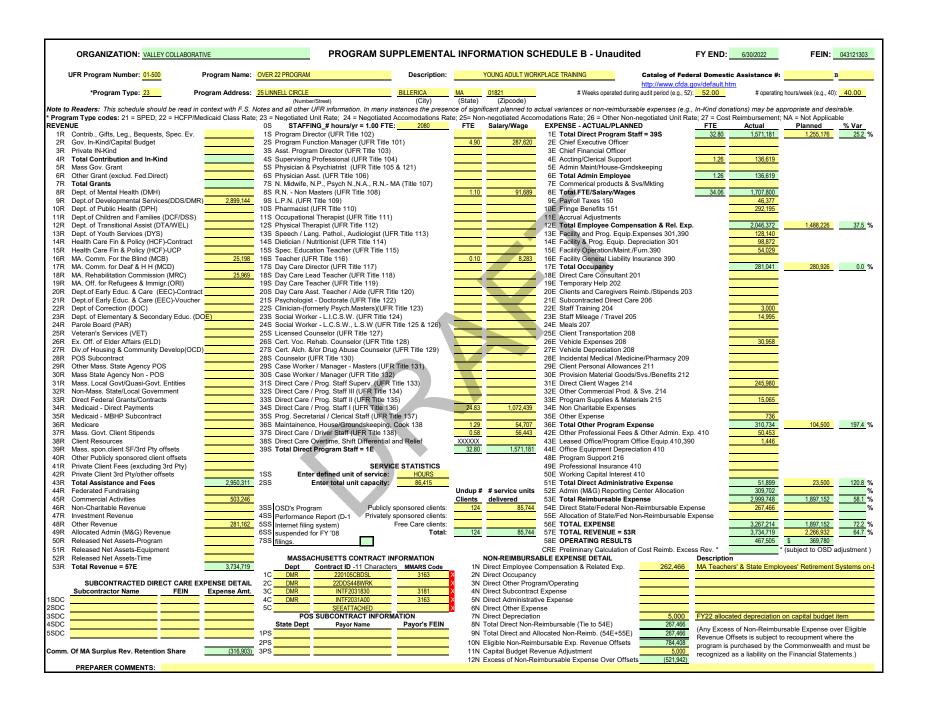


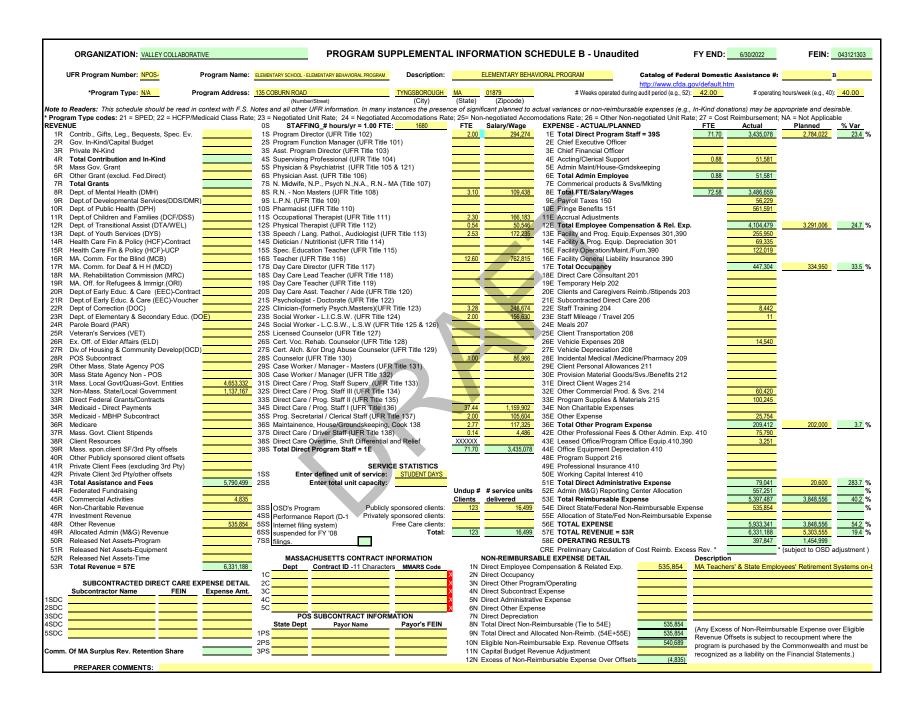


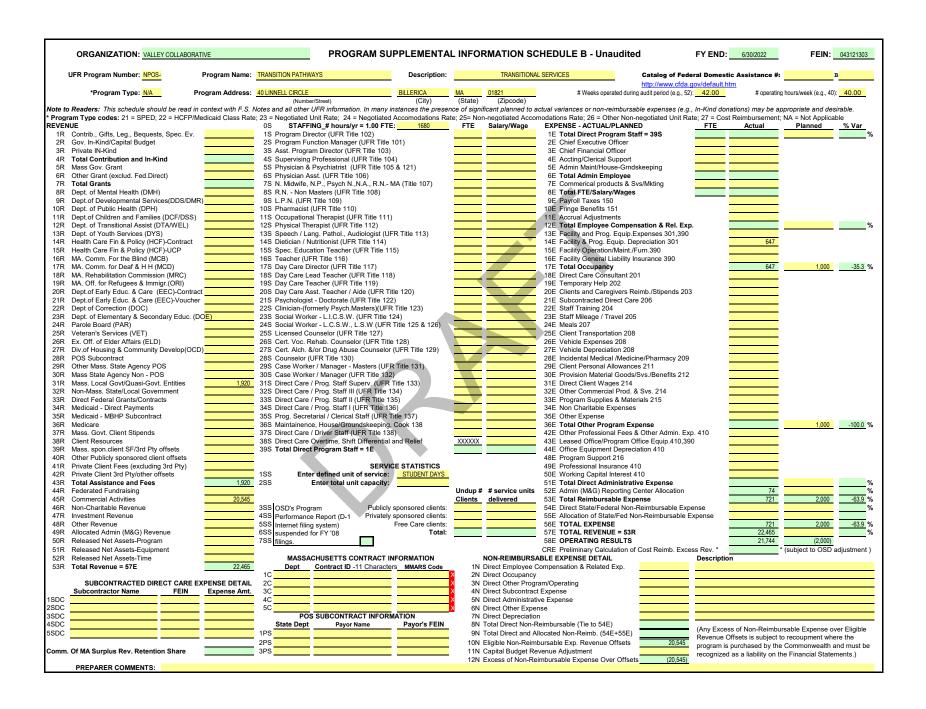


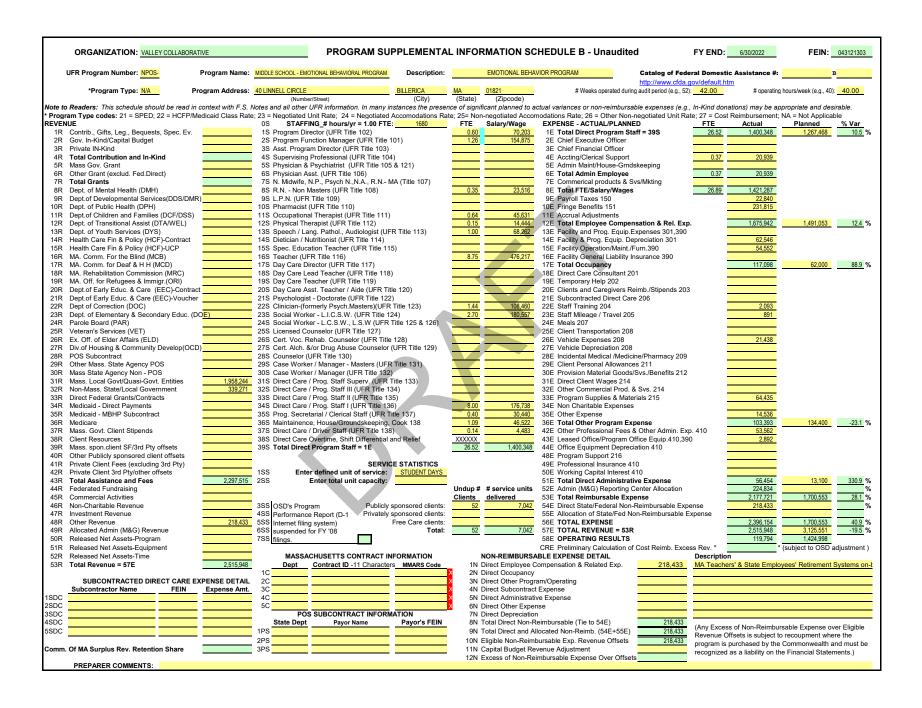


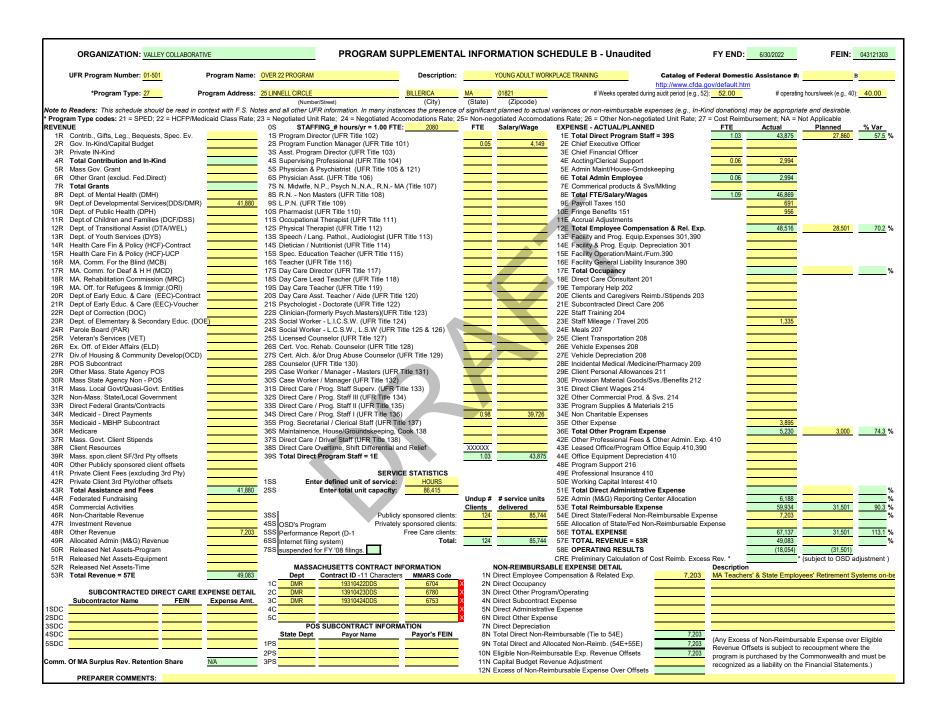












VALLEY COLLABORATIVE FEDERAL EMPLOYER IDENTIFICATION NUMBER: 04-3121303 FOR THE YEAR ENDED JUNE 30, 2022

SCHEDULE A - LINES 1C - 4C - OTHER COMPENSATION

_	Travel Allow.	Phone Allow.	Total
Chris Scott, Executive Director	3,600	1,200	4,800
Total 1C-4C Salary and Other	232,214		
54E - Excess salaries	(36,589)		
2E - Chief Executive Officer	195,625		

SCHEDULE A - LINE 54E - NON-REIMBURSABLE EXPENSE DESCRIPTION

SCHEDULE A & B - LINE 48R - OTHER REVENUE

	Admin.	05-101	04-102	NPOS-200	NPOS-400	NPOS-450	01-500	NPOS-660	NPS-665	NPOS-712	01-501	Total
Massachusetts Teachers' and State												
Employees' Retirement Systems on-behalf												
payments.**	39,205	28,304	15,385	566,205	270,180	15,530	262,466	535,854	-	218,433	7,203	1,958,765
Miscellaneous fees and rebates		-	-	-	-	-	18,696	-	-		-	18,696
	39,205	28,304	15,385	566,205	270,180	15,530	281,162	535,854	-	218,433	7,203	1,977,461

SCHEDULE B - LINE 35E: OTHER EXPENSE

Other Expenditures	Admin.	05-101	04-102	NPOS-200	NPOS-400	NPOS-450	01-500	NPOS-660	NPS-665	NPOS-712	01-501	Total
Graduation and other student activities	-	-	-	5,752	7,604	-	325	384	-	149	-	14,214
Field trips/outdoor education	-	-	-	19,507	20,508	- 1	411	25,370	-	14,387	3,895	84,078
Total	-			25.259	28.112	- /-	736	25.754		14.536	3.895	98.292

SCHEDULES A & B - LINE 42E: OTHER PROFESSIONAL FEES & OTHER ADMIN. EXPENSES

Other Expenditures	Admin.	05-101	04-102	NPOS-200	NPOS-400	NPOS-450	01-500	NPOS-660	NPS-665	NPOS-712	01-501	Total
ADP & Bank Charges	134,880	-	-	-	-		-	-	-	-	-	134,880
Advertising	1,810	-	-	-	-	-		-	-	-	-	1,810
Conferences & Meetings	981	315	-	468	468	-	2,437	805	-	230	-	5,704
Consultants & Contracted Services	44,966	-	-	13,357	10,816	-		1,854	-	22,233	-	93,226
Dues & Memberships	17,655	-	-	220	-		4,605	-	-	-	-	22,480
Office Supplies & Other	38,807	4,205	1,228	54,015	29,192	-	34,036	62,578	-	26,657	-	250,718
Postage	2,053	-	-	2,120	2,429	-	2,496	2,586	-	1,737	-	13,421
Telephone & Communications	4,650	2,799	109	8,799	5,179	212	6,879	7,967	-	2,705	-	39,299
Total	245,802	7,319	1,337	78,979	48,084	212	50,453	75,790	-	53,562	-	561,538

SCHEDULE B - LINE 54E - NON-REIMBURSABLE EXPENSE DESCRIPTION

	05-101	04-102	NPOS-200	NPOS-400	NPOS-450	01-500	NPOS-660	NPS-665	NPOS-712	01-501	Total
Massachusetts Teachers' and State											
Employees' Retirement Systems on-behalf											
payments.**	28,304	15,385	566,205	270,180	15,530	262,466	535,854	-	218,433	7,203	1,919,560
Capital budget depreciation	-	-	- "		-	5,000	-	-	-	-	5,000
	28,304	15,385	566,205	270,180	15,530	267,466	535,854	-	218,433	7,203	1,924,560

SCHEDULES A & B -PROGRAM 01-500 ADDITIONAL CONTRACT NUMBERS

ADDII	TOMAL COMTRAC	LINUMBERS
DEPT	CONTRACT ID	MMARS
DMR	INTF2031B00	3163
DMR	INTF2031C00	3163
DMR	INTF2031D00	3163
DMR	INTF2031EA0	3168
DMR	INTF2031EA0	3168
DMR	INTF2031TA7	3196
DMR	INTF2031TU6	3196
DMR	INTF203A804	3181
DMR	INTF203AD04	3163
DMR	INTF203AEA1	3168
DMR	INTF2131042	3703
DMR	INTF2135N79	3700
DMR	INTF2233022	6016
MCB	7000CTMCBSU	2115
MRC	OSCMRCEMPDA	2251
MRC	OSCMRCEMPDA	2225

Supplier Diversity Program (SDP) Form for Purchase of Service (POS)

Providers must complete all parts of this form in order to be qualified to contract with Commonwealth Agencies for POS services.

This form is due annually with a provider's UFR Report, and a copy of the completed form is to be submitted when responding to POS contract opportunities with an Executive Department.

Submission for Fiscal Year	2022	Please do not convert to PDF. See "How to Submit" for instructions.

Part I Contractor Information (Required)

Business Name	Contact Name	Contact Email	Contact Phone	Fiscal Year Total POS State Expenditures for the Reporting Year (e.g. 2022)	The Contractor's Gross Revenue for the Reporting Year (e.g. 2022)
Valley Collaborative	James A. George, CPA, CVA, JD	jgeorge@valleycollaborative.org	978-528-7883	\$ 2,861,028.00	\$ 22,983,385.00

Part II SDP Partner Information (Required) (Insert additional lines as needed)

Providers that are currently SDO Certified may not list themselves as a Partner in this section.

Planned and Current SDP Partner Company Name(s) (as it appears in a database of eligible partners)*	Certification Type (Choose One)**	Relationship Type (Subcontracting or Ancillary) (Choose One)	Expended Amount in the UFR Reporting Year/Prior Fiscal Year (e.g. 2022)	Committed Amount in Current Fiscal Year (e.g. 2023)
CAM Office Supplies	M/WBE - Minority and Woman Business Enterprise	Ancillary Products and Services	\$ 205.00	\$ -
Sun Specialties	WBE - Woman Business Enterprise	Ancillary Products and Services	\$ 2,157.21	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
		TOTAL	\$ 2,362.21	\$ -
		PERCENT (%) OF POS SPEND	0%	

*Eligible SDP Partners can be found by searching:

Supplier Diversity Office Directory of Certified Businesses
U.S. Dept of Veterans Affairs Vendor Information Pages

How to Submit this Form:

- Complete the form electronically. No signature is required.
- "Save as" an Excel 97-2003 Workbook (*.xls)
- Important: Do not use the current Excel Workbook (*.xlsx) format.
- Submit with your UFR filing. Enter "SDP Form" under Document Category.

Form updated 08/24/2022

**All SDP Partners must possess one or more of the following certification types:

MBE - Minority Business Enterprise

WBE - Woman Business Enterprise

M/WBE - Minority and Woman Business Enterprise

SDVOBE - Service-Disabled Veteran-Owned Business Enterprise

VBE - Veteran-Owned Business Enterprise

M/NPO - Minority Non-Profit Organization

W/NPO - Women Non-Profit Organization

M/W/NPO - Minority and Women Non-Profit Organization

DOBE - Disability-Owned Business Enterprise

LGBTBE - Lesbian, Gay, Bisexual or Transgender Business Enterprise

FORM INSTRUCTIONS

Overall

Providers that hold POS contracts with Commonwealth departments are required to file a "Supplier Diversity Program (SDP) Form for Purchase of Service (POS)" each year and upload it with their Uniform Financial Report (UFR). This requirement includes Providers who have already been certified by the Supplier Diversity Office (SDO) as a Minority- and/or Women Business/Organization. Providers that are exempt from UFR filing requirements must submit the SDP form when they upload their exemption request. Providers responding to POS bids posted on COMMBUYS will be directed to submit the most recent completed copy of this form with their proposals/quotes.

Part I - Contractor Information

- Contractor Information: Business name, contact name, phone number and email.
- The Contractor's Gross Revenue for the Reporting Year: The contractor's gross revenue for the entire organization as reported to the Internal Revenue Service or the Massachusetts Department of Revenue.
- Fiscal Year Total POS State Expenditures can be found on the "POS Expenditure and Federal Funds Listing" posted by OSD on the provider's UFR eFiling site.

Part II - Contractor's SDP Partner Information

All SDP Partner(s) listed on the form must be certified in one or more of the certification categories listed on Page 1 of this form. Links to searchable databases of eligible SDP partners are also available on Page 1 of the form.

Providers certified by the Supplier Diversity Office may not list their own organization as an SDP partner.

- Certification Type: Select the partner's certification type from the menu. For partners with multiple certification types, please select the one that is highest on the dropdown list.
- Relationship Type: Select one of the following types:
- Subcontracting, defined as a partnership in which the SDP partner is involved in the provision of products and/or services to the Commonwealth. Such relationships typically, but not always, involve a formal written agreement between the SDP partner and the prime contractor.
- Ancillary Products and Services, defined as a business relationship in which the SDP partner provides products or services that are not directly related to the prime contractor's contract with the Commonwealth. In most cases, this type of partnership is related to the prime contractor's general business needs. Note: If the Commonwealth receives a portion of the products or services that are provided through this relationship type, the portion received by the Commonwealth may be reported as subcontracting while the remainder of the amount may be reported as ancillary products and services.
- Expended Amount in the UFR Reporting Year/Prior Fiscal Year: Enter the amount (as an exact dollar figure) that your organization expended with SDP partner(s) during the past fiscal year (UFR reporting year). If you are filing a UFR for Fiscal Year 2022, enter the amount spent with SDP partner(s) during Fiscal Year 2022.
- Committed Amount in Current Fiscal Year: Enter the amount (as an exact dollar figure) your organization is committed to spend with SDP partner(s) during the current Fiscal Year. If you are filing a UFR for Fiscal Year 2022, the commitment would be for Fiscal Year 2023.

Additional Resources

- More information about the Supplier Diversity Program (SDP) is available at www.mass.gov/sdp
- More information about supplier diversity certifications is available at www.mass.gov/sdo

FEDERAL EMPLOYER IDENTIFICATION NUMBER: 04-3121303 FOR THE YEAR ENDED JUNE 30, 2022

VEHICLE LISTING

<u>Make</u>	<u>Model</u>	Model Year	Own/Lease	Purchase Date	Purchase Price	Primary Use	<u>Garaged</u>
Dodge	Grand Caravan	2012	Capital lease	7/2/2012	21,793	General transportation	40 Linnell Circle, Billerica, MA
Ford	E250	2014	Purchase	2/4/2014	26,887	General transportation	40 Linnell Circle, Billerica, MA
Ford	E250	2014	Purchase	2/3/2014	26,887	General transportation	40 Linnell Circle, Billerica, MA
Ford	E250	2014	Purchase	2/3/2014	26,887	General transportation	40 Linnell Circle, Billerica, MA
Ford	F350	2014	Purchase	4/15/2014	47,918	General transportation	40 Linnell Circle, Billerica, MA
Ford	E250	2014	Purchase	7/1/2014	27,204	General transportation	40 Linnell Circle, Billerica, MA
Ford	E250	2014	Purchase	7/1/2014	27,204	General transportation	40 Linnell Circle, Billerica, MA
Ford	E250	2014	Purchase	7/1/2014	27,204	General transportation	40 Linnell Circle, Billerica, MA
Ford	E250	2014	Purchase	7/1/2014	28,229	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2017	Purchase	11/29/2016	29,634	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	1/31/2018	31,180	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	1/31/2018	31,180	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	1/31/2018	31,180	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	1/31/2018	31,180	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	1/31/2018	31,180	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	1/31/2018	31,180	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	1/31/2018	31,180	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	1/31/2018	31,180	General transportation	40 Linnell Circle, Billerica, MA
Ford	Transit	2018	Purchase	6/30/2018	35,660	General transportation	41 Linnell Circle, Billerica, MA
Ford	Transit	2019	Purchase	12/28/2018	30,830	General transportation	42 Linnell Circle, Billerica, MA
Ford	Transit	2019	Purchase	12/28/2018	30,830	General transportation	43 Linnell Circle, Billerica, MA
Ford	Transit	2019	Purchase	12/28/2018	30,830	General transportation	44 Linnell Circle, Billerica, MA
Ford	Transit	2019	Purchase	6/30/2019	29,633	General transportation	45 Linnell Circle, Billerica, MA
Ford	Transit	2020	Purchase	1/8/2020	30,893	General transportation	45 Linnell Circle, Billerica, MA
Ford	Transit	2020	Purchase	1/8/2020	30,893	General transportation	45 Linnell Circle, Billerica, MA
Ford	Transit	2020	Purchase	1/8/2020	30,893	General transportation	45 Linnell Circle, Billerica, MA
Ford	Transit	2020	Purchase	1/8/2020	30,893	General transportation	45 Linnell Circle, Billerica, MA
Ford	Transit	2020	Purchase	1/8/2020	30,893	General transportation	45 Linnell Circle, Billerica, MA
Ford	Transit	2020	Purchase	1/8/2020	30,893	General transportation	45 Linnell Circle, Billerica, MA
Ford	Transit	2020	Purchase	1/8/2020	30,893	General transportation	45 Linnell Circle, Billerica, MA
Toyota	Sienna	2021	Purchase	1/5/2021	36,588	General transportation	45 Linnell Circle, Billerica, MA
Chevrolet	Silverado	2020	Purchase	5/28/2021	31,283	General transportation	45 Linnell Circle, Billerica, MA
Ford	F350	2022	Purchase	10/20/2021	42,045	General transportation	45 Linnell Circle, Billerica, MA
Ford	Transit	2022	Purchase	5/25/2022	31,424	General transportation	45 Linnell Circle, Billerica, MA

UFR - FY 2022

YES

NO

AUDIT SERVICES CHECKLIST & CERTIFICATION

(To Be Completed by Contractor)

I.	Federal Funds:
	a. Is this provider subject to OMB Circular A-110?
	b. If yes, were audit services acquired through solicitation of bids or competitively
	procured, as required under A-110?
	c. Was the independent auditor selected and engaged by the provider's audit committee
	Board of Directors, Board of Trustees or owner?X
II.	Training Requirements:
	Has the person responsible for directing your audit submitted a letter representing completion of the following:
	a. Completion of the continuing education and training requirements for performing
	government audits?
	2. 24 hours of the 80 hours were in government auditing, non-profit accounting
	or other related activity?X
	b.Being in the process of completing training requirements:
	1. 20 hours completed in last year?
	 20 hours completed in last year? Intent to complete 80 hours within two years? X X X Y
Ш	Experience/Qualifications:
	a. The person responsible for directing your audit has provided a letter representing the completion of the following number
	government audits:
	0-1 2-5 6-10 X 11+
	b. The Board of Public Accountancy has the following information about the audit firm:
	X no history of sanctions current sanctions sanctions older than 3 years
	c. The Operational Services Division has taken the following action against the audit firm:
	X no history of disqualification current disqualification disqualification older
	than 3 years
	d. The external quality control review of the audit firm indicates:
	X no problems qualification adverse report
IV	. Audit Services:
	The contract with the audit firm for UFR audit is for a term of1 year
V.	<u>Certification</u>
	All the management representations made in the financial statements and schedules of the UFR and the statements
	made in answering the above questions are, to the best of my knowledge, true and accurate.
	Signed:
	Under pains and penalties of perjury
	Executive Director
	EXECUTIVE DIFFCTOI
	To my knowledge, no person associated with my provider organization has threatened, pressured or otherwise
	suggested that the audit firm's services would be terminated if audit findings were written and included in
	the auditor's final report.
	VALLEY COLLABORATIVE Signed:
	Under pains and penalties of perjury
	Executive Director

We, the Board of Directors of Valley Collaborative, met on November 17, 2022 and have voted to recognize and accept the representations of management and the expression of opinions by Fritz DeGuglielmo LLC, Certified Public Accountants as embodied in the Basic Financial Statements, Supplementary and Subsidiary Financial Statements and Schedules and Independent Auditor's Reports contained in the Uniform Financial Statements and Independent Auditor's Report (UFR) for the period ended June 30, 2022.

In addition, we, the Board of Directors of Valley Collaborative, hereby certify under penalty of perjury that to the best of the board members' knowledge, all material related party relationships and transactions, as defined by 808 CMR 1.02 and generally accepted government auditing standards, and other representations made by management are accurate and have been correctly and completely disclosed as required in the notes to the financial statements and schedules of the UFR for the period ended June 30, 2022.

Title:

Date:

Valley Collaborative Adjusting Journal Entries June 30, 2022

AJE#	WP	Account #	Account Name	Dr.	Cr.
Client		01.400.2305.01.5131		5,519.09	_
			Accrued Expenses - Other		5,519.09
To adjust acc	crued vacation	balance because of mis	posted rates		
1	AA-1	01.000.0000.00.2210	Accounts Payable	10,515.34	
		01.100.4110.04.5240	Contract Services - Facilities		10,515.34
To remove p	ayable for exp	ense relating to FY2023			
2	CONT-1	015000000004510	Other Revenue DDS - Over 22	918.60	
		015000000004410	Program Revenue	15,030.32	
		011010000004410	Program Revenue		8,234.60
		011020000004410	Program Revenue		7,790.48
		015010000004410	Program Revenue		70.36
		011000000004515	Revenue - Grant		3,575.59 DOE
		010000000001311	ACCOUNTS RECEIVABLE	3,575.59	DOE
		010000000001311	ACCOUNTS RECEIVABLE		822.48 MRC
		010000000001311	ACCOUNTS RECEIVABLE		2,935.12 DDS
		01000000001399	ALLOWANCE FOR BAD DEBT	3,904.12	
(To adjust sta	ate contracts a	and other receivables)			
3		010000000001550	PREPAID AND OTHER EXPENSE	255,950.00	
		01000000001750	LEASEHOLD IMPROVEMENTS		255,950.00
(Reclass pre	paid Tyngsbor	ough Rent)			
4		500000000002375	PARS - OPEB TRUST	165,509.00	
		50000000001129	CASH OPERATING (DEFERRED OPEB OUTFLOW)	79,224.00	
		500000000002370	OPEB Liability	664,732.00	
		50000000003585	FUND BAL DES - OPEB TRUST		1,729,263.38
		010000000003110	Retained Earnings	4,210,662.38	
		010000000003111	Distribution Surplus		2,600,000.00
			OPEB EXPENSE		790,864.00
(To record O	PEB and recla	ass PY net position adjus	tments)		



25 Linnell Circle, Billerica MA 01821 | Tel: (978) 528-7826 | www.valleycollaborative.org

MEMORANDUM

To: Valley Collaborative Board of Directors From: Dr. Chris A. Scott, Executive Director

Date: November 17, 2022

Re: December 8, 2022 Board Meeting Date Conflict

Some of the Board Members cannot be in attendance at the December 8, 2022 Board Meeting due to MASS obligations.

Please advise if the Board would like to reschedule the Thursday, December 8th meeting.

Just and FYI - As per the Valley Collaborative Amended and Restated Articles of Agreement Article VII, Section 4:

...The Board shall propose a budget for the upcoming fiscal year by December 15 of the preceding fiscal year.

...The proposed budget shall be discussed at a public meeting of the Board and notice shall be provided to each member district at least fourteen (14) calendar days before the date of the Board meeting at which the proposed budget will be discussed. The Board shall adopt the final budget by an affirmative majority vote at a subsequent meeting no earlier than ten (10) business days following the Board meeting at which the budget was first proposed. The Treasurer shall certify and transmit the budget and tuition rates and fees-for-services for the upcoming fiscal year to each member district no later than February 1 of the preceding fiscal year.

Required Action:

Board Meeting Vote



25 Linnell Circle, Billerica MA 01821 | Tel: (978) 528-7826 | www.valleycollaborative.org

MEMORANDUM

To: Valley Collaborative Board of Directors From: Dr. Chris A. Scott, Executive Director

Date: November 17, 2022

Re: Valley TECCA Pilot Partnership

Valley Collaborative students, in accordance with their IEP, are now permitted to enroll in Tec Connections Academy (TECCA).

In collaboration with TEC Connections Academy, Valley Collaborative will expand its programmatic offerings. Valley will now offer a hybrid model of in-person and virtual services to students with moderate disabilities. Valley Collaborative currently works with Middlesex Community College offering Dual Enrollment to high school juniors and seniors in good academic standing. Students benefit from receiving academic instruction from MCC, and academic support from Valley Collaborative teachers; the TECCA pilot will be similar.

This partnership will be a middle ground for students who have difficulty accessing in-person programming in full, but would benefit from a consistent in-person element. The vision includes students enrolled in Valley Collaborative participating in core academic classes through TECCA, while receiving academic support, electives, social skills groups, and service providers (OT, BCBA, PT, SLP) in-person. A licensed teacher of students with moderate disabilities can work with TECCA general education teachers to modify general curriculum assignments for individual student needs. Valley Collaborative can also offer pre-career and vocational opportunities for students to build on transitional skills to support their post-secondary vision.

A partnership between Valley Collaborative and TEC Connections Academy will afford students the opportunity to access core curriculum classes in a controlled virtual environment, while also being able to consistently access in-person services and learning experiences.

Dr. Patrick Lattuca, Superintendent of Tec Connections Academy (TECCA) and I met with Ruth Hersh, School Redesign and Education Collaborative Manager for Massachusetts Department of Elementary and Secondary Education (see attached correspondence) to discuss the pilot.

An example of the academic curriculum can be found at the link below:

https://www.connectionsacademy.com/massachusetts-virtual-school/academics/curriculum/

Required Action:

None

Chris Scott

Hersh, Ruth E (DOE); platfuca@tecca.connectionsacademv.org; Cathlee

Bago, Alegon W (DOE); Galnes, Raulalo (JOOR)

RE: [EXTERNAL] Follow-Up from Today's Valley, TECCA, DESE meeting

Tuesday, November 8, 2022 2:51:00 PM

Dear Ruth,

Thanks to both you and Alison for your time today.

We are pleased that our students will have the opportunity to engage in academic programming at TECCA. We will happily give you updates as time goes on.

-Chris

Chris A. Scott, Ph.D. Executive Dir



25 Linnell Circle Billerica, MA 01821 978-528-7826

From: Hersh, Ruth E (DOE) [mailto:ruth.e.hersh@state.ma.us]

Sent: Tuesday, November 8, 2022 12:38 PM

To: Chris Scott <cscott@valleycollaborative.org>; plattuca@tecca.connectionsacademy.org; Cathleen Ellis <caellis@tecca.connectionsacademy.org>

Cc: Bagg, Alison W (DOE) <alison.w.bagg2@state.ma.us>; Gaines, Paulajo (DOE) <paulajo.gaines2@state.ma.us>

Subject: [EXTERNAL] Follow-Up from Today's Valley, TECCA, DESE meeting

CAUTION: This email came from someone outside Valley Collaborative. Please use caution when clicking on any links or images in this message.

Hello Chris, Patrick, and Cathleen.

I am glad we were able to meet this morning.

As discussed, a collaborative has the option of purchasing a course or a limited number of courses from a CMVS for individual students only. A collaborative (or district) cannot purchase a course for an entire class or group of students. A collaborative, or district, must ensure that the course meets its own standards and requirements and, as applicable, is consistent with the student's IEP.

M.G.L. c. 71, § 94(k) states that "If a commonwealth virtual school offers online courses to students attending other schools, the commonwealth virtual school shall work with the student's district or school to determine whether the online courses meet said district's or school's standards and requirements and what the commonwealth virtual school will charge the student's district or school for such online courses.

Further, a CMVS can purchase services from collaboratives as non-members, as long as these services are consistent with the collaborative agreement.

We hope this information is helpful.

Take care,

Ruth

Ruth Hersh

School Redesign and Education Collaborative Manager **W** 781-338-3211 Ruth.E.Hersh@mass.gov

Massachusetts Department of Elementary and Secondary Education 75 Pleasant Street, Malden, MA 02148 Web | Twitter | Facebook | YouTube | ESE Newsletters

Pronouns: she, her, hers

Massachusetts public school students never stop learning. Learn more.

"It never hurts to see the good in someone, they often act the better because of it."

- Nelson Mandela



25 Linnell Circle, Billerica MA 01821 | Tel: (978) 528-7826 | www.valleycollaborative.org

MEMORANDUM

To: Valley Collaborative Board of Directors From: Dr. Chris A. Scott, Executive Director

Date: November 17, 2022

Re: Valley Collaborative Facilities Update – November 17, 2022

Facilities Update - November 17, 2022

11 Executive Park Drive - North Billerica

- Building launch was a success!
- All furniture has been moved and assembled into building.
- All appliances installed and in good working order.
- Threshold ramp installed in double-glass door rear entrance.
- Dumpster and recycle bin installed in rear of building.
- Additional interior signage has been installed.
- Custom high-traffic area rugs have been ordered for rear entranceways.
- Deep cleaned and disinfected entire building prior to launch/occupancy.

135 Coburn Road - Tyngsborough

- Window Project in South Street wing of building successfully completed! All classroom windows in both wings of the school have now been replaced over the last two years.
- Exterior painting project has concluded. Every handrail and exterior door, as well as the roofline trim, have all been sanded and repainted "Valley Blue."
- New three-basin commercial steam/heating tray has arrived for cafeteria kitchen.
 Maintenance manager and a certified electrician will now install the unit.
- Custom high-traffic area rug for main lobby entrance with Valley Collaborative logo has arrived and has been installed.

40 Linnell Circle - Billerica

- After four months navigating through supply-chain issues, repairs, and inspections, the building's elevator is now fully operational and back in service!
- First floor construction project continues. A wall has been erected separating two programmatic sites, two classroom doors were relocated, and various tile and flooring repairs have been completed. The next phase will include demolishing a wall between two small rooms to create more office space, and erecting a wall in the middle of the administration room to create two additional classrooms. This phase is expected to be completed over the next few weeks.
- A deep cleaning of the cafeteria kitchen area and walk-in freezer/cooler has been completed. In addition, new commercial-grade cleaning dispensers and chemicals have been installed to maintain the highest level of cleanliness and sanitation.
- Took delivery of new commercial floor cleaner/scrubber used for deep-cleaning and degreasing of kitchen floors.
- New floor tile installed in recently relocated sensory room to create new space for reading literacy program.



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MEMORANDUM

To: Valley Collaborative Board of Directors From: Dr. Chris A. Scott, Executive Director

Date: November 17, 2022 Re: Communications

The following communications are attached for your review:

Community and Staff Relations

• Valley Staff Resignation

Required Action:

None

November 9th, 2022

Dear Dr. Scott,

Please accept this letter as a formal notification that I am resigning from my position at Valley Collaborative Elementary School. My last day will be November 23, 2022.

To say it has been a privilege to work at Valley Collaborative Elementary School would be an understatement. I started in August 2014, just days after graduating from my Master's program. I was greeted for my interview by Kari Morrin and could not have felt more welcome from her presence. To this day, Kari is still someone I admire and appreciate. Her and Joia Mercurio have always been two people that I know I can go to with questions or advice which has always been very special to me. In addition, administration, specifically Heather Mackay and Amy Murphy, have been nothing short of exceptional. I have always felt supported, heard, and so lucky to work for amazing people. These two make the Valley Elementary School run seamlessly, and I am fortunate to have had the privilege to watch so many children's lives change for the better because of their leadership.

Making the decision to leave Valley Collaborative Elementary School felt impossible. Coming to work everyday is truly my happy place. Even though it is extremely difficult to leave and with great sadness, I know the decision is what is right for my family at this time. However, I also know the feeling of "home" Valley creates is something you cannot find everywhere so I will spend my last two weeks soaking up every minute with the unbelievable children and staff. I will also make sure to leave as much information as I can so the transition to a new speech language pathologist for the children is successful.

Dr. Scott, thank you for giving me the opportunity to not only grow my career but make a difference in the education world. I will be forever grateful.

Sincerely,

Byanner Redely Bryanna Reddy From: Bryanna Reddy
To: Chris Scott

Cc: <u>Kari Morrin; Heather Mackay</u>
Subject: Re: Letter of Resignation

Date: Wednesday, November 9, 2022 1:07:09 PM

Dr. Scott,

Thank you so much. That means more than you know. I will be forever grateful for Valley.

Best,

Bryanna Reddy M.S. CCC-SLP Speech Language Pathologist Valley Collaborative Elementary School

From: Chris Scott <cscott@valleycollaborative.org>
Sent: Wednesday, November 9, 2022 9:32 AM

To: Bryanna Reddy breddy@valleycollaborative.org

Cc: Kari Morrin kmorrin@valleycollaborative.org; Heather Mackay

<hmackay@valleycollaborative.org>
Subject: RE: Letter of Resignation

Hi Bryanna,

I'm sorry to hear this news -please return if it doesn't work out-at any time.

My best to you always,

Chris

From: Bryanna Reddy brom: Bryanna Reddy brow: Bryanna Reddy brow: Bryanna Bryanna

Sent: Wednesday, November 9, 2022 8:08 AM **To:** Chris Scott <cscott@valleycollaborative.org>

Subject: Letter of Resignation

Good morning Dr. Scott,

I have informed my administration and human resources but I wanted to send you a personal email as well. With unbelievable sadness, I am resigning from Valley Collaborative and my last

day will be November 23, 2022. My resignation letter is attached. This decision seemed impossible as Valley Elementary is my happy place but I know it is what is right for my family at this time.

I cannot thank you enough leading a truly incredible school.

All the best,

Bryanna Reddy M.S. CCC-SLP Speech Language Pathologist Valley Collaborative Elementary School